This Canadian offering memorandum (this "Canadian Offering Memorandum") pertains to the offering of the Common Stock described in this Canadian Offering Memorandum only in those jurisdictions and to those persons where and to whom such Common Stock may be lawfully offered for sale, and only by persons permitted to sell such Common Stock. This Canadian Offering Memorandum is not, and under no circumstances is it to be construed as, an advertisement or a public offering of the Common Stock described in this Canadian Offering Memorandum in Canada. No securities commission or similar authority in Canada has reviewed or in any way passed upon this document or the merits of the Common Stock described in this Canadian Offering Memorandum, and any representation to the contrary is an offence.

# **GREEN BAY PACKERS, INC.**

A Wisconsin Non-profit Stock Corporation

OFFERING IN CANADA OF SHARES OF COMMON STOCK

CANADIAN OFFERING MEMORANDUM DATED FEBRUARY 17, 2012



COMMON STOCK DOES NOT CONSTITUTE AN INVESTMENT IN "STOCK" IN THE COMMON SENSE OF THE TERM. PURCHASERS SHOULD NOT PURCHASE COMMON STOCK WITH THE PURPOSE OF MAKING A PROFIT.



Green Bay Packers, Inc.

# The Offering

This Canadian Offering Memorandum relates to an offering (the "Offering") by Green Bay Packers, Inc. (the "Packers" or the "Corporation"), a corporation established under the *Wisconsin Business Corporations Law*, of shares of common stock, no par value, of the Corporation ("Common Stock"). The Offering price is US\$250 per share of Common Stock, plus a handling fee of US\$35 for each order of one or more shares. Within this Canadian Offering Memorandum and forming a part of this document is the full text of the U.S. offering document dated November 29, 2011 (the "U.S. Offering Document") relating to the offer for sale of the Common Stock in the United States. References to this Canadian Offering Memorandum include the U.S. Offering Document. Except as we may otherwise expressly state, capitalized and other terms that we use in this Canadian Offering Memorandum without definition have the meanings assigned to them within the U.S. Offering Document. The information that appears in the U.S. Offering Document has not been prepared with regard to matters that may be of particular concern to Canadian purchasers. In addition, information that appears elsewhere in this Canadian Offering Memorandum supersedes certain information that appears in the U.S. Offering Document.

The Packers initially offered up to 250,000 shares of Common Stock in the Offering but increased the size of the Offering and, as of December 27, 2011, were offering up to 280,000 shares. As of February 14, 2012, approximately 17,000 shares were available for purchase. The Packers have the authority and reserve the right to increase the size of the Offering at any time without further notice but currently do not intend to do so. You will be unable to purchase Common Stock if the Packers reach the maximum number of shares that the Packers are offering or if the Offering expires before you place your order. In addition, even if you are able to place an order to purchase Common Stock and the Corporation processes the order, the Corporation may nonetheless reject your subscription and return or refund any remittance, without interest, within 45 days after its receipt. This can occur, for example, if the Packers reach the maximum number of shares that the Packers are offering.

Each prospective Canadian purchaser wishing to purchase the Common Stock must complete and sign the Corporation's subscription agreement ("Subscription Agreement"), which is available, and must be signed, electronically on the Corporation's website at <a href="https://www.packersowner.com">www.packersowner.com</a>. You may not place your order by mail.

The Offering of Common Stock in each of the provinces and territories of Canada (the "Canadian Jurisdictions") is being made solely by this Canadian Offering Memorandum, and any decision to purchase Common Stock should be based solely on information that appears in this document. Unless authorized by the Corporation or its authorized agents or representatives, no person has been authorized to give any information or to make any representations other than those contained in this Canadian Offering Memorandum.

# **Resale Restrictions; Other Considerations**

The shares of Common Stock have not been nor will they be qualified by prospectus for sale to the public under applicable Canadian securities laws. The Common Stock is subject to restrictions on transferability and resale and may not be transferred or resold except in limited instances. Purchasers of Common Stock are advised to seek legal advice prior to any attempted resale of shares.

Furthermore, the Corporation is not a "reporting issuer" (as such term is defined under applicable Canadian securities legislation) in any of the Canadian Jurisdictions. For this and other reasons, certain protections, rights and remedies provided by such securities laws will not be available to purchasers in the Canadian Jurisdictions.

# **Canadian Tax Considerations**

This Canadian Offering Memorandum does not address the Canadian tax consequences of the acquisition, holding or disposition of Common Stock by Canadian residents. Prospective purchasers of Common Stock should consult their own tax advisors with respect to any taxes exigible in connection with the acquisition, holding or disposition of Common Stock and to determine other tax implications of purchasing Common Stock based on their individual circumstances.

# **Enforcement of Legal Rights**

The Corporation's directors and officers named in the U.S. Offering Document may be located outside of Canada, and as a result, it may not be possible for Canadian purchasers to effect service of process within Canada upon the Corporation or such persons. All or a substantial portion of the assets of the Corporation may be located outside of Canada, and as a result, it may not be possible to satisfy a judgment against the Corporation in Canada or to enforce a judgment obtained in Canadian courts against the Corporation or those persons outside of Canada.

# **Language of Documents**

Upon receipt of this document, the purchaser hereby confirms that he or she has expressly requested that all documents evidencing or relating in any way to the offer and/or sale of the securities (including for greater certainty any purchase confirmation or any notice) be drawn up in the English language only.

Par la réception de ce document, l'acheteur confirme par les présentes qu'il a expressément exigé que tous les documents faisant foi ou se rapportant de quelque manière que ce soit à l'offre ou à la vente des valeurs mobilières décrites aux présentes (incluant, pour plus de certitude, toute confirmation d'achat ou tout avis) soient rédigés en anglais seulement.

The date of this Canadian Offering Memorandum is February 17, 2012.

# Notice Regarding the U.S. Offering Document for Canadian Purchasers

Canadian purchasers are advised of the following important matters regarding the information that appears in the U.S. Offering Document as it relates to Canadian purchasers:

- All references to dollars (including \$) in the U.S. Offering Document are to U.S. dollars.
- Specific addresses that appear in the U.S. Offering Document are addresses within the United States.
- All references to the "Offering Document" in the Subscription Agreement mean this Canadian Offering Memorandum including the U.S. Offering Document, and by acknowledging that you have read the Offering Document, you acknowledge that you have read this Canadian Offering Memorandum, including the U.S. Offering Document.
- Boxes within the Subscription Agreement as it appears as an attachment to the U.S. Offering Document ask for a State and Zip Code. You must complete the Subscription Agreement online where you will be prompted to enter a Province and Postal Code.
- The method of registering shares of Common Stock for minors (children under the age of 18) is different in Canada than in the U.S. A Canadian purchaser purchasing shares for a minor may register such shares in the name of the trustee that will hold the shares for the benefit of the minor (i.e., "Robert Green in trust for Nancy Green"). Please note that a Canadian purchaser may use this method only for registering shares for minors. Registration for a trust as an owner of Common Stock is not allowed.
- Although the U.S. Offering Document states that the Offering is valid only in the United States
  and that certificates for shares of Common Stock may not be sent to addresses outside the United
  States, those limitations do not apply to sales of Common Stock to purchasers in Canada as
  described elsewhere in this Canadian Offering Memorandum.
- The handling fee for Canadian purchasers is US\$35 for each order of one or more shares.

# **Questions/Additional Information**

The following summarizes in question and answer format certain additional information.

- Q Why are the price and other dollar amounts only U.S. dollars?
- A Because the transaction is based in the United States and U.S. purchasers pay the price in U.S. dollars, we are also using U.S. dollars for Canadian purchasers.
- Q Is there any extra charge for a Canadian purchaser using a credit card to make a purchase from the U.S. in U.S. dollars?
- A The Packers do not include a foreign transaction fee. Many credit cards do include that charge for making a purchase in U.S. dollars. Please check with your credit card company for the specific details pertaining to the credit card you plan on using for your stock purchase.

- Q When will the currency exchange be determined for my purchase of Common Stock by credit card from Canada?
- A The manner of determining your currency exchange rate is governed by your cardholder's agreement with your credit card company.
- Q Will a personal check or a cashier's check drawn on a Canadian bank in U.S. dollars be accepted for payment?
- A No. Due to timing, we are only accepting payments by credit card.
- Q If I live in Canada, may I purchase Common Stock and have it shipped to someone in the U.S.?
- A You may only purchase Common Stock from Canada for delivery to a recipient in Canada.
- Q Can I receive a hard copy of the offering document?
- A Yes. Please email your request to stocksale@packers.com. Please include your name, address and phone number in that email. Please note that we may not be able to ship the materials before the Offering expires. All Canadian purchases will need to be made online using a credit card.
- Q What happens if the Corporation does not accept my Subscription Agreement and Order Form?
- A The shares of Common Stock are offered subject to prior sale and to the Corporation's right to reject any order in whole or in part. Your Subscription Agreement is not enforceable against the Corporation until the Corporation receives and accepts it. Accordingly, even if you are able to place an order to purchase Common Stock and the Corporation processes the order, the Corporation may nonetheless reject your subscription. In that case, the Corporation will return or refund any remittance, without interest. This can occur, for example, if the Packers reach the maximum number of shares that the Packers are offering.
- Q Why are the Packers only selling Common Stock for a limited time in Canada?
- A The offering will end on February 29, 2012 or, if earlier, the date that we complete the sale of the remaining shares that we are offering. The short timeframe was due to a combination of clarifying Canadian regulatory requirements and obtaining NFL clearance, as well as getting our website functional to process orders from Canada.
- Q I do not have internet access. How can I order stock in a week and know that you received my order in time?
- A Unfortunately, due to timing, we are only taking Canadian orders online at this site.
- Q Do your phone centers close when the stock sale is over?
- A The phone number to call after the Packers reach the maximum number of shares that the Packers are offering (280,000 shares) or February 29, 2012, whichever occurs first, is (800) 891-2981. This number will remain on the website once the Offering has ended.
- Q Why don't you sell stock in other foreign countries?
- A Based on our data, Canada was one of the foreign countries that garnered high fan interest regarding Packers stock purchases. We also received approval from the NFL to sell shares in Canada.

- Q When will the Corporation mail stock certificates in response to an order?
- A If the Corporation accepts a Subscription Agreement and Order Form, then the Corporation will process the Subscription Agreement and Order Form, which will take approximately seven business days, and mail shareholder certificates to the "ship to" address.
- Q How will the shareholder certificates be delivered to me?
- A The Corporation will mail the shareholder certificates by United States Postal Service international priority mail. Please allow 3 to 4 weeks for receipt of your certificate from the date of your purchase.
- Q Do I have to sign for the package delivery?
- A No.

If you have additional questions concerning how to purchase Common Stock, questions concerning our website to purchase Common Stock, or delivery of the certificates for shares of Common Stock, you may contact One Contact (Canada) Inc., toll-free at (855) 8 GO PACK (855) 846-7225.



COMMON STOCK DOES NOT CONSTITUTE AN INVESTMENT IN "STOCK" IN THE COMMON SENSE OF THE TERM. PURCHASERS SHOULD NOT PURCHASE COMMON STOCK WITH THE PURPOSE OF MAKING A PROFIT.



November 29, 2011

Dear Future Owner of the World Champion Green Bay Packers:

No team in the National Football League has more history and tradition than the Green Bay Packers. Over the years, the community and Packers fans have provided financial support to the team through four stock sales. These sales have provided funds to ensure that the team survived and remained in Green Bay and, more recently, helped fund the 2003 Lambeau Field renovation.

We are once again asking our fans to provide support for this special organization, specifically to help fund the Lambeau Field expansion project. The project will include approximately 6,700 new seats, two new entrance gates, two new HD video boards, a viewing platform in the north end zone and improved amenities throughout the stadium. In addition, the expansion has been designed to keep the crowd noise in the stadium and maximize our home-field advantage. The expansion will also allow more of our fans to attend games at Lambeau Field, and ensure that the gameday experience at Lambeau Field continues to be the best in the League. Most importantly, this project will help ensure that the Packers remain competitive, both on and off the field. The project will also provide many economic benefits to the Green Bay community, both during construction and into the future.

I encourage you to buy shares of stock in the Packers. We need your help. As an owner, you will be invited to shareholder meetings and have voting privileges. Ownership will also provide you with significant bragging rights. You will become an owner of the defending world champions, a team that has won more world championships than any other team in the NFL.

If you choose to buy after reviewing this Common Stock Offering Document, you may complete your order online immediately by going to www.packersowner.com. We encourage you to use this method as it saves paper and time. You may also choose to purchase by mail by fully completing the order form at the back of this document and sending it to the address noted. Your official stock certificate will be rushed to you after processing.

Our fans are what separate us from every other team in the NFL. You are part of a proud tradition, outstanding achievement and a great experience, one that recognizes that hard work, determination and perseverance can achieve success. I hope you will consider buying shares of stock in the Green Bay Packers. Whatever you decide, though, we continue to thank you for your tremendous support!

Sincerely,

Mark H. Murphy President and Chief Executive Officer

P.S. Shares of stock in the Packers will make an outstanding holiday gift.

# OFFERING DOCUMENT



### COMMON STOCK

This Offering Document relates to an offering (the "Offering") by Green Bay Packers, Inc. (the "Packers" or the "Corporation") of shares of common stock, no par value, of the Corporation ("Common Stock"). The Offering price is \$250 per share of Common Stock, plus a handling fee of \$25 for each order of one or more shares. The Packers intend initially to offer up to 250,000 shares of Common Stock in the Offering, but the Packers have the authority to offer up to 880,000 shares of Common Stock and reserve the right to increase the size of the Offering at any time without further notice.

Prospective purchasers of Common Stock should carefully consider the information discussed under "Significant Information" within this Offering Document. That section explains that Common Stock does not earn any financial return, based on the Corporation's operations or otherwise, but does give purchasers certain voting rights.

COMMON STOCK DOES NOT CONSTITUTE AN INVESTMENT IN "STOCK" IN THE COMMON SENSE OF THE TERM. PURCHASERS SHOULD NOT PURCHASE COMMON STOCK WITH THE PURPOSE OF MAKING A PROFIT. PARTICULARITY IN LIGHT OF THE TRANSFER RESTRICTIONS AND REDEMPTION RIGHTS OF THE CORPORATION DESCRIBED IN THIS OFFERING DOCUMENT, IT IS VIRTUALLY IMPOSSIBLE FOR ANYONE TO REALIZE A PROFIT ON A PURCHASE OF COMMON STOCK OR EVEN TO RECOUP THE AMOUNT INITIALLY PAID TO ACQUIRE SUCH COMMON STOCK.

THE COMMON STOCK HAS NOT BEEN APPROVED OR RECOMMENDED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE OR INTERNATIONAL REGULATORY AUTHORITY NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE OR INTERNATIONAL REGULATORY AUTHORITY APPROVED THIS OFFERING OR THE TERMS OF THIS OFFERING. FURTHERMORE, THESE AUTHORITIES HAVE NOT CONFIRMED THE ACCURACY OR DETERMINED THE ADEQUACY OF THIS DOCUMENT. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

THE COMMON STOCK OFFERED HEREBY HAS NOT BEEN REGISTERED UNDER THE SECURITIES ACT OF 1933, AS AMENDED, OR THE SECURITIES LAWS OF ANY STATE OR INTERNATIONAL JURISDICTION.
THE CORPORATION BELIEVES OFFEREES AND PURCHASERS OF COMMON STOCK WILL NOT RECEIVE THE PROTECTION OF FEDERAL, STATE OR INTERNATIONAL SECURITIES LAWS WITH RESPECT TO THE OFFERING OF COMMON STOCK. THE COMMON STOCK IS SUBJECT TO RESTRICTIONS ON TRANSFERABILITY AND RESALE AND MAY NOT BE TRANSFERRED OR RESOLD EXCEPT IN LIMITED INSTANCES. THIS OFFERING DOCUMENT DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY NOR SHALL THERE BE ANY SALE OF COMMON STOCK OFFERED HEREBY IN ANY JURISDICTION IN WHICH IT IS UNLAWFUL TO MAKE SUCH OFFER, SOLICITATION OR SALE.

No person is authorized in connection with any offering made hereby to give any information or to make any representation not contained in this Offering Document, and if given or made, such information or representation must not be relied upon as having been authorized by the Corporation.

The Common Stock is offered subject to prior sale and to the Corporation's right to reject any order in whole or in part and to cancel the Offering without notice.

The date of this Offering Document is November 29, 2011.

TABLE OF CONTENTS	PAGE			
Offering Document Summary	2			
Significant Information	4			
Terms of the Offering	6			
Use of Proceeds	7			
Description of Capital Stock	7			
Management	9			
Questions/Additional Information	10			
Subscription Agreement and Order Form	S-I to S-4			
(For mail orders, all 4 pages must be returned)				

# OFFERING DOCUMENT SUMMARY

# **Background** Offering

This Offering Document relates to an offering by Green Bay Packers, Inc. of shares of Common Stock. The Offering price for shares of Common Stock will be \$250 per share of Common Stock, plus a handling fee of \$25 for each order of one or more shares. The Packers intend initially to offer up to 250,000 shares of Common Stock in the Offering, but the Packers have the authority to offer up to 880,000 shares of Common Stock and reserve the right to increase or decrease the size of the Offering or cancel the Offering at any time without further notice.

Although Common Stock is capital stock of the Corporation, Common Stock does not constitute an investment in "stock" in the common sense of the term. As detailed under "Significant Information" within this Offering Document, Common Stock does not provide shareholders with any opportunity to participate in the economic performance of the Corporation because, among other things, no dividends or distributions upon liquidation can ever be paid to shareholders. Also, as described in "Description of Capital Stock—Transfer Restrictions; Redemption," the Corporation's Bylaws drastically limit the transferability of Common Stock, and the Corporation has a right of first refusal to repurchase Common Stock at a price of \$0.025 per share if any shareholder proposes to transfer his or her Common Stock to a third party. As a result, it is virtually impossible for anyone to realize a profit on a purchase of Common Stock or even to recoup the amount initially paid to acquire such Common Stock.

# The Corporation

The Corporation's nonprofit nature and community-based ownership make it unique among American major professional sports franchises. The predecessor to the Corporation was organized in Green Bay, Wisconsin, as a Wisconsin nonprofit corporation in 1923. On January 26, 1935, the Corporation was organized as a Wisconsin nonprofit stock corporation. The Corporation operates a National Football League ("NFL") franchise, the Green Bay Packers.

The Corporation's Restated Articles of Incorporation (the "Articles of Incorporation") in essence have always provided that the Corporation is required to be nonprofit sharing and that no shareholder may receive any dividend or pecuniary profit by virtue of being a shareholder in the Corporation. In addition, the Corporation is required to donate its profit to certain charitable causes, and in the event of a dissolution of the Corporation, the profits and assets of the Corporation must go to community programs, charitable causes and other similar causes. The Articles of Incorporation also provide that the Corporation may create a capital reserve and therefore is not compelled to distribute all of its profits. Despite the Corporation's nonprofit status, the Corporation is not a charitable organization under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended.

The Corporation was originally authorized to issue 300 shares of Common Stock. In 1950, at a time when the Corporation was seeking to ensure its long-term ability to remain a member of the NFL (and following several community fund drives to raise operating funds in which a sale of stock was not involved), the Corporation's shareholders authorized the Corporation to issue up to 10,000 shares of Common Stock to raise funds for the Corporation. The Corporation offered the shares of Common Stock at a price of \$25 per share. The Corporation completed that offering in 1950, as a result of which approximately 4,700 shares of Common Stock were outstanding. No shareholder could own in excess of 200 shares of Common Stock.

In 1997, the Corporation elected to offer additional Common Stock for sale only after careful consideration of the great changes that had taken place in the economics of the NFL since Common Stock was last sold 47 years before that. To facilitate that offering, shareholders acted to increase the number of authorized shares of Common Stock to 10,000,000, split the shares then outstanding on a 1,000-for-1 basis and give the Corporation the ability to issue up to 1,000,000 shares of Common Stock in the aggregate in the 1997 offering of Common Stock and later offerings. In the 1997 offering, the Corporation sold 120,010 shares of Common Stock at a price per share of \$200.

# Purpose of the Offering

The Corporation has announced plans to expand Lambeau Field by adding approximately 6,700 seats to the south end zone, a project that will also feature a number of other fan amenities, including new gates at the north and south ends and new video boards. The Corporation will use funds from the segregated reserve fund of the Corporation, which will include amounts that the Corporation raises in the Offering, to pay a portion of the cost of the expansion project.

As was the case in connection with earlier offerings of Common Stock, purchasers of Common Stock will not truly participate in the Corporation's economic fortunes. Any increase in value or operating profits (in excess of reserves) and any proceeds upon liquidation of the Corporation, including any that may derive from improved facilities built with Common Stock proceeds, will go to community programs, charitable causes or other similar causes. As noted above, it is virtually impossible for anyone to recoup the amount initially paid to acquire Common Stock due, among other things, to transfer restrictions and Common Stock repurchase rights of the Corporation.

Purchasers of Common Stock will, however, become a part of the Packers' great tradition and legacy as a community-owned team, one that is unique in professional sports. Although shareholders will not receive any economic profit or benefits, shareholders will receive an invitation to the Corporation's annual meeting and have the opportunity to purchase exclusive shareholder merchandise. Please advise the Corporation of address changes so that we may continue to reach you.

# **Current Authorized and Outstanding Common Stock**

The Corporation is currently authorized to issue 10,000,000 shares of Common Stock. Approximately 4,750,000 shares of Common Stock (the "Outstanding Shares") were outstanding prior to the commencement of the Offering. See "Description of Capital Stock—History."

The Offering	Common Stock Offered by the Corporation	Initially up to 250,000 shares, with authority to offer up to approximately 880,000 shares
	Common Stock Outstanding After the Offering	4,750,000 plus the number of shares sold in the Offering
	Offering Period	To February 29, 2012 (subject to extension) or until fully subscribed
	Price Per Share	\$250
	Handling Fee Per Order of One or More Shares	\$25
	Questions	Toll-free (855) 8-GO-PACK [(855) 846-7225]
	Use of Proceeds	To augment the segregated reserve fund of the Corporation for stadium improvements and other capital improvements

### SIGNIFICANT INFORMATION

Not an Investment; No Possibility of Profit

Although the Corporation is selling "common stock" and although such "common stock" carries an equal right to vote with all other shares of Common Stock, prospective purchasers should be aware that Common Stock represents a completely noneconomic investment for the reasons described below. The best characterization of a purchase of Common Stock is that it represents a contribution to the capital of the Corporation that will (i) be segregated from the general operating funds of the Corporation and used solely for stadium and other capital improvements, but the existence of the segregated fund will in no way be for the benefit of a purchaser of Common Stock, (ii) entitle the purchaser of Common Stock to receive a Common Stock certificate evidencing the purchase and to vote at the Corporation's annual meetings, and (iii) not entitle the purchaser to a tax deduction or any other economic benefits.

The Common Stock does not constitute an investment in "stock" in the common sense of the term because (i) the Corporation cannot pay dividends or distribute proceeds from liquidation to its shareholders; (ii) Common Stock is not negotiable or transferable, except to family members by gift or in the event of death, or to the Corporation at a price substantially less than the issuance price, under the Corporation's Bylaws; and (iii) Common Stock cannot be pledged or hypothecated under the Corporation's Bylaws. COMMON STOCK CANNOT APPRECIATE IN VALUE, AND HOLDERS OF COMMON STOCK CANNOT RECOUP THE AMOUNT INITIALLY PAID FOR COMMON STOCK, EITHER TROUGH RESALE OR TRANSFER, OR THROUGH LIQUIDATION OR DISSOLUTION OF THE CORPORATION. See "No Profits or Dividends" and "Transfer Restrictions." Therefore, a prospective purchaser should not consider Common Stock to be an investment vehicle. Nonetheless, as is the case with a typical purchase of common stock, the amount a purchaser pays to purchase Common Stock will increase the Corporation's capital, and the Corporation will have no obligation to repay such amount at any time.

No Securities Law Protection Because the Corporation believes Common Stock is not considered "stock" for securities laws purposes, it believes offerees and purchasers of Common Stock will not receive the protection of federal, state or international securities laws with respect to the offering or sale of Common Stock. In particular, Common Stock will not be registered under the Securities Act of 1933, as amended, or any state or international securities laws. The Common Stock will not be approved by the Securities and Exchange Commission or any state or international regulatory authority nor will the Securities and Exchange Commission or any state or international regulatory authority approve the Offering or the terms of the Offering.

No Profits or Dividends

A holder of Common Stock will not be able to make any profits through dividends or otherwise by virtue of being a holder of Common Stock. The Articles of Incorporation provide that (i) the Corporation is required to be nonprofit sharing; (ii) the Corporation is required to donate its profit to certain charitable causes; (iii) no shareholder may receive any dividend or pecuniary profit by virtue of being a shareholder in the Corporation; and (iv) in the event of a dissolution of the Corporation, the profits and assets of the Corporation must go to community programs, charitable causes and other similar causes. In addition, because the Corporation's Bylaws prohibit transfers of shares of Common Stock to third parties, other than to a member of the holder's "immediate family" by gift or in the event of death, a holder of Common Stock cannot resell shares to obtain a profit as there will be no market for Common Stock. See "Transfer Restrictions."

Transfer Restrictions

Under the Corporation's Bylaws, no shares of Common Stock may be sold, assigned, pledged or otherwise transferred to a third party, subject to one relevant exception. Shares of Common Stock may be transferred to a member of the holder's "immediate family" by gift or in the event of death. The "immediate family" means the spouse, children, mother, father, brothers, sisters, or any lineal descendant of a shareholder. In addition, the Corporation's Bylaws provide that in the event a holder of Common Stock attempts to improperly transfer his or her shares of Common Stock acquired in the Offering ("Offered Shares"), the Corporation has the right, but not the obligation, to repurchase such shares of Common Stock at \$0.025 per share. Based on past practice, the Corporation expects that it would repurchase Common Stock if a holder sought to transfer Common Stock. If the Corporation repurchases Common Stock, the repurchase price will be substantially less than the amount initially paid to acquire such Common Stock.

Under the NFL Constitution and Bylaws (the "NFL Rules"), no interest in an NFL membership, such as shares of Common Stock, may be sold, assigned or otherwise transferred to a third party without the prior approval of the members of the NFL, except that an interest in an NFL membership may be transferred to an "immediate family" member by gift or in the event of death.

# Involuntary Redemption

Under the Articles of Incorporation, a shareholder's Common Stock is redeemable at the option of the Corporation at a price of \$0.025 for each share, but only if the Corporation's Board of Directors determines the shareholder cannot be located, after the Corporation has expended reasonable time and effort attempting to locate the shareholder, and a period of five years has elapsed since the shareholder's last contact with the Corporation. Please advise the Corporation of address changes so that we may continue to reach you.

# Financial and Other Information

While shareholders will receive notice of the Corporation's annual meeting of shareholders, due to the substantial cost of providing an annual report to all purchasers of Offered Shares, the Corporation does not intend to deliver an annual report to each shareholder, although a shareholder may ask the Corporation to deliver an electronic version of an annual report to the shareholder via email. Shareholders should not expect to receive other financial statements or any other type of financial information concerning the Corporation. In any event, such information has little relevance to a shareholder because a shareholder will not receive any dividends in respect of, and cannot make any profits through ownership of, Common Stock.

# No Tax Deduction

Although the Corporation is a nonprofit corporation, a purchase of Common Stock will not constitute a charitable contribution for federal or state income tax purposes. Therefore, a purchaser of Common Stock will not receive a tax deduction for his or her purchase on his or her federal and state income taxes.

# No Special Benefits

As is the case with holders of Outstanding Shares, a purchaser of Common Stock in the Offering will not receive any special benefits, such as access to tickets to Packers games, preferential seating for Packers games or discounts on Packers merchandise, through the purchase of Common Stock. However, purchasers will play a key role in facilitating the continued viability of a professional football team in Green Bay and will have the opportunity to have a voice in the Corporation's governance. In addition, shareholders will receive an invitation to the Corporation's annual meeting and have the opportunity to purchase exclusive shareholder merchandise.

# Limited Influence

Because of the large number of Outstanding Shares currently outstanding, the voting power of the holders of Offered Shares will be insubstantial. For example, assuming the Corporation sells 250,000 Offered Shares, there will be 5,000,000 shares of Common Stock outstanding. The holders of Outstanding Shares will own 4,750,000 of these shares, or 95% of the total number of shares outstanding. As a result, such shareholders will collectively hold a sufficient number of votes to elect the members of the Corporation's Board of Directors, approve (or block approval of) future amendments to the Articles of Incorporation and approve (or block approval of) certain future issuances of Common Stock. In addition, the influence of any single purchaser of Offered Shares is extremely limited, as the Corporation is prohibited under its Bylaws from selling more than 200 of the Offered Shares in the aggregate to any person (counting the number of shares that the person may have purchased in the 1997 offering). See "Terms of the Offering—Certain Limitations."

# **NFL** Rules

The NFL Rules prohibit conduct by shareholders of NFL member clubs that is detrimental to the NFL, including, among other things, owning a financial interest in any other NFL member club or other professional football organization; loaning money to other NFL member clubs or any player, coach or employee thereof or any football official employed by the NFL; acting as an agent for any NFL player; publicly criticizing any NFL member club or its management, employees or coaches or any football official employed by the NFL; or paying an NFL player or coach. If the Commissioner of the NFL (the "Commissioner") decides that a shareholder of an NFL member club has been guilty of conduct detrimental to the welfare of the NFL then, among other things, the Commissioner has the authority to fine such shareholder in an amount not in excess of \$500,000 and/or require such shareholder to sell his or her stock. In addition, if the Commissioner determines that a shareholder has bet on the outcome or score of any game played in the NFL, among other things, then the Commissioner may fine such shareholder in an amount not in excess of \$5,000 and/or require such shareholder to sell his or her stock, then the Corporation may have a right to repurchase the stock at \$0.025 per share. See "Transfer Restrictions."

### TERMS OF THE OFFERING

# Price, Payment and Delivery

The Corporation is offering Common Stock at a price of \$250 per share. A purchaser of Offered Shares will also be charged a \$25 handling fee for each order of one or more shares (regardless of the number of separate registrations).

No one may purchase shares without receiving this Offering Document or viewing this Offering Document online. After reviewing this Offering Document, an offeree may subscribe for Common Stock online or by mail.

## **Online**

An offeree may subscribe for Common Stock online by credit or debit card by going to www.packersowner.com and properly completing the Subscription Agreement and Order Form. We encourage you to use this method as it saves paper and time.

# By Mail

You may also choose to purchase by mail by properly completing the Subscription Agreement and Order Form, which is the form attached as the last pages of this Offering Document. For those purchasing by mail, the full Subscription Agreement and accompanying payment for Common Stock being purchased should be mailed directly to Wells Fargo Shareowner Services, c/o Green Bay Packers, Inc., P.O. Box 64859, Saint Paul, MN 55164-0859 (using the envelope provided, if applicable). Wells Fargo's street address for delivery by overnight courier is 161 N. Concord Exchange, South St. Paul, MN 55075, if you elect to send it this way.

A Subscription Agreement is not enforceable against the Corporation until the Corporation has received and accepted the Subscription Agreement. However, the Corporation may accept and process any payment prior to accepting the related Subscription Agreement subject to an obligation to refund such amount if it rejects the subscription. If the Corporation does not accept a Subscription Agreement, then the Corporation will return the Subscription Agreement and return or refund any remittance, without interest, within 45 days after its receipt.

All purchases must be made in U.S. dollars paid by credit or debit card (MasterCard, Visa or American Express), cashier's checks or personal checks drawn on U.S. banks payable to "Green Bay Packers, Inc." Third-party checks will not be accepted. In addition, please do not send cash. If you pay by credit or debit card, then you may complete your Subscription Agreement and Order Form online at www.packersowner.com. If you pay by cashier's check or personal check, then you may only purchase by mail. If you pay by personal check (rather than a cashier's check), then the Corporation will not process your order until it has received funds from your bank, which typically takes approximately five business days. There will be a \$25.00 charge if a personal check is returned due to insufficient funds.

If the Corporation accepts a Subscription Agreement, then the Corporation will process the Subscription Agreement and forward stock certificates to the purchaser or the recipient as indicated. The Corporation estimates that processing will take approximately seven business days. The Corporation will forward certificates by two-day shipping after completion of processing, but there will be no deliveries prior to December 16, 2011.

Purchasers who wish to ensure that they will receive their stock certificates by December 24, 2011, must ensure that the Corporation receives a complete Subscription Agreement and Order Form and remittance no later than December 16, 2011, if payment is by credit or debit card, or cashier's check, and no later than December 12, 2011, if payment is by personal check. Online submission is recommended for most efficient processing.

## Certain Limitations

The Corporation intends to offer Common Stock to the public until February 29, 2012 (subject to extension), or until the Offering is fully subscribed, whichever is earlier. The Offering is subject to the following terms and limitations:

• The Packers intend initially to offer up to 250,000 shares of Common Stock in the Offering, but the Packers have the authority to offer up to 880,000 shares of Common Stock and reserve the right to increase or decrease the size of the Offering at any time without further notice. In any event, the Corporation may not sell more than 880,000 shares in the Offering. Subscriptions will be processed in the order in which they are received.

- The Corporation may, in its sole discretion, extend the Offering beyond February 29, 2012, and thereafter terminate the Offering at any time, in each case without further notice.
- The Corporation may only sell or otherwise deliver shares of Common Stock to natural persons (and not to corporations, other entities or trusts). The Corporation may only sell whole shares. A certificate may not be registered in the names of more than two people. A certificate registered in the names of two people may only be registered to spouses who own as joint tenants.
- The Corporation may not sell more than 200 of the Offered Shares in the aggregate to any one natural person (counting any shares that the person may have purchased in the 1997 offering).
- Any shareholder who currently owns 200,000 shares of Common Stock may not purchase any Offered Shares.
- There may be no offer, solicitation or sale of Common Stock in any jurisdiction in which it is unlawful to make such offer solicitation or sale. At this time, this offer is not valid outside of the United States.
- The Common Stock is offered subject to prior sale and to the Corporation's right to reject any order in whole or in part and to cancel the Offering without notice.
- All purchasers must represent to the NFL that they have not been involved in litigation alleging that they have committed fraud, that they have not been convicted of a felony, and that they are not involved in sports gambling such as "bookmaking." In addition, the NFL reserves the right to confirm these representations by direct investigations, and the Subscription Agreement grants the NFL the authorization to perform such an investigation.

The Offering is not conditioned upon the Corporation's receipt of Subscription Agreements from prospective purchasers for any minimum amount of shares of Common Stock.

# USE OF PROCEEDS

The proceeds (less expenses of the Offering) from the Offering will be deposited in the Corporation's segregated capital improvements fund. Withdrawals from such fund may be used only for stadium or other capital improvements and will be subject to NFL oversight. Proceeds from the Offering will not be commingled with the general cash balances of the Corporation or used to pay ordinary operating expenses of the Corporation. The existence of the segregated fund will in no way be for the benefit of purchasers of Common Stock. Without limitation, no purchaser will have any right to compel the Corporation to use the proceeds in any manner or to return the purchase price for Common Stock. The proceeds from the Offering will increase the Corporation's capital, but the Corporation will have no obligation to repay such amount to shareholders at any time.

# DESCRIPTION OF CAPITAL STOCK

History In 1950, at a time when the Corporation was seeking to ensure its long-term ability to remain a member of the NFL (which had just merged with the All-American Football Conference), the Corporation's shareholders authorized the Corporation to issue up to 10,000 shares of Common Stock to raise funds for the Corporation (the Corporation had previously conducted fund drives on several occasions in the late 1940s, in which no shares of capital stock were issued, to help the Corporation through periods of financial difficulties). The Corporation offered the shares of Common Stock at a price of \$25 per share. The Corporation completed that offering in 1950, as a result of which approximately 4,700 shares of Common Stock were outstanding. A shareholder was prohibited from owning in excess of 200 shares of Common Stock. That maximum has become 200,000 shares as a result of a stock split in 1997.

In 1997, the Corporation's shareholders approved amendments to the Articles of Incorporation to authorize the Corporation to issue up to 10,000,000 shares of Common Stock. The Articles of Incorporation require shareholder approval by a 70 percent vote for the Corporation to issue more than 1,000,000 of the authorized but unissued shares of Common Stock in the 1997 offering of Common Stock, in the Offering or in any subsequent sale.

General The authorized capital stock of the Corporation consists of 10,000,000 shares of Common Stock, no par value. As of November 1, 2011, there were approximately 4,750,000 shares of Common Stock issued and outstanding. As of that date, approximately 112,000 shareholders held the Outstanding Shares. Two shareholders each owned the maximum 200,000 Outstanding Shares.

Under the Articles of Incorporation, the Corporation is entitled to issue up to approximately 880,000 additional authorized but unissued shares of Common Stock, in the Offering or otherwise, upon the authority of the Corporation's Board of Directors in accordance with applicable law. The Corporation may not issue shares of Common Stock in excess of such amount unless, in addition to the authority of the Corporation's Board of Directors in accordance with applicable law, the issuance of such excess shares of Common Stock is approved by the affirmative vote of the holders of 70 percent of the shares of Common Stock outstanding prior to the issuance of the excess shares. Although the Packers have the authority to offer up to approximately 880,000 shares of Common Stock in the Offering, the Packers intend initially to offer up to 250,000 shares of Common Stock in the Offering to retain some flexibility to issue shares of Common Stock in a future offering. However, the Corporation reserves the right to increase or decrease the size of the Offering or cancel the Offering at any time without further notice.

The transfer agent for Common Stock is Wells Fargo Shareowner Services, South St. Paul, Minnesota.

The principal rights of and restrictions upon the Corporation's shares of Common Stock are summarized below.

**Voting Rights** 

On each matter submitted to a vote of the shareholders of the Corporation, the holders of outstanding shares of Common Stock are entitled to one vote per share. Among other things, shareholders vote annually to elect members of the Corporation's Board of Directors. The Board of Directors consists of 45 members, and the Board is "classified" or "staggered" in the sense that the Board is divided into three classes consisting of fifteen members, and at each annual meeting shareholders elect the members of a class to serve a three-year term. The Corporation's Bylaws contain certain procedural requirements for shareholders who wish to nominate a candidate for consideration by shareholders.

A two-thirds vote of all outstanding shares of Common Stock entitled to vote on the proposal is required for approval of amendments to the Articles of Incorporation, certain mergers or share exchanges, a sale of all, or substantially all, of the Corporation's assets or a dissolution of the Corporation.

**No Dividends** or Proceeds on Liquidation Under the Articles of Incorporation, holders of Common Stock are prohibited from receiving dividends. In the event of a dissolution of the Corporation, the profits and assets of the Corporation must go to community programs, charitable causes and other similar causes.

Transfer Restrictions; Redemption

Under the Corporation's Bylaws, no holders of Common Stock may sell, pledge, encumber or otherwise transfer or dispose of any shares of Common Stock to a third party, subject to two exceptions. A natural person may transfer Common Stock to an "immediate family" member by gift or in the event of death, and an entity may transfer Common Stock to certain individuals approved by the Corporation. If a shareholder attempts to improperly transfer shares of Common Stock, then the Corporation has the right, but not the obligation, to purchase such shares of Common Stock at a price of \$0.025 per share. In addition, under the NFL Rules, no interest in an NFL member club may be sold, assigned or otherwise transferred to a third party without the prior approval of the members of the NFL, except that an interest in an NFL member club may be transferred to an "immediate family" member by gift or in the event of death. See "Significant Information—Transfer Restrictions." The Corporation's Bylaws also authorize the Corporation to impose a fee in connection with any permitted transfers or separate registrations of Common Stock; currently the transfer fee is \$15.00 for each transfer or separate registration, and that fee is subject to change.

The Articles of Incorporation provide that the stock of the Corporation is redeemable at the option of the Corporation at a price of \$0.025 per share, but only in the event the Corporation's Board of Directors determines a shareholder cannot be located after the Corporation has expended reasonable time and effort attempting to locate the shareholder and a period of five years has elapsed since the shareholder's last contact with the Corporation.

Other **Matters** 

Holders of Common Stock are not entitled to any preemptive rights to acquire unissued shares of Common Stock. The Corporation's Bylaws prohibit the Corporation from issuing Common Stock other than in whole shares.

The Offered Shares to be issued in the Offering will be legally issued, fully paid and nonassessable.

# MANAGEMENT

The following tables identify the members of the Executive Committee and directors of the Corporation:

# Executive Name Committee

Name	Position	
Mark H. Murphy		
	Vice President & Lead Director	
Carl W. Kuehne		
Mark J. McMullen		
Daniel T. Ariens	Member at Large	
John F. Bergstrom	· · · · · · · · · · · · · · · · · · ·	
Edward N. Martin	Member at Large	
	•	

# Board of Directors

### lame

# **Current Principal Occupation**

Deniel T. Asiene	Described (CEO Asiana Company
Daniel T. Ariens	
Thomas D. Arndt	
John F. Bergstrom	Chairman/CEO, Bergstrom Corp.
Ave M. Bie	
	President/CEO, Craft & Import Division, MillerCoors
Richard J. Chernick	
James M. Christensen	
Casey Cuene	
Valerie Daniels-Carter	CEO/President, V&J Holding Companies, Inc.
Andrew E. Farah	President/Owner, A. Farah Investments, LLC
Susan M. Finco	Owner/President, Leonard & Finco Public Relations, Inc.
Beverly A. French	Retired
Terrence R. Fulwiler	Retired
Johnnie L. Gray	Instructional Aid, Syble Hopp School, De Pere
George F. Hartmann	
Thomas J. Hinz	Former Brown County Executive
Jeffrey A. Joerres	Chairman/CEO, Manpower, Inc.
George F. Kerwin	President/CEO, Bellin Health
David Kohler	President/COO, Kohler Co.
William F. Kress	
	Co-Chairman of the Board, American Foods Group
	& Principal of C. K. Holdings
Thomas G. Kunkel	President, St. Norbert College
Charles R. Lieb	
Thomas J. Lutsey, Jr.	
	President, Bradley Technology & Trade School Foundation
Edward N. Martin	
Michael J. McClone	
Mark J. McMullen	
	Past Chairman of the Board, Schreiber Foods, Inc.
Mark H. Murphy	
	Attorney/Partner, Liebmann, Conway, Olejniczak & Jerry, S.C.
	Retired (Former President/CEO-U.S. Paper Mills)
Bryce E. Paup	
Michael R. Reese	
Pat Richter	
Gary M. Rotherham	
Diane L. Roundy	
Michael D. Simmer	
Mark D. Skogen	
Albert L. Toon, Jr	
Mike L. Weller	
Larry L. Weyers	
Michael A. Wier	
Hon. Donald R. Zuidmulder	Brown County Circuit Judge

Executive officers of the Corporation are elected by, and serve at the discretion of, the Board of Directors. The Bylaws provide for a class of directors emeritus (nonvoting), which consists of directors who no longer qualify as active directors.

The Executive Committee of the Corporation's Board of Directors, in general, has and may exercise the authority of the Board of Directors in the management of the business and affairs of the Corporation when the Board of Directors is not in session.

### QUESTIONS/ADDITIONAL INFORMATION

The following summarizes in question and answer format certain information contained in this Offering Document. These questions and answers only summarize portions of the rest of this Offering Document. Please review the entire Offering Document, especially the section "Significant Information."

# Questions Relating to the Offering

- **Q** How much do shares of Common Stock cost?
- A Shares of Common Stock cost \$250 per share.
- Q Are there any additional charges?
- A Yes. You will be charged a \$25 shipping-and-handling fee for each order of one or more shares.
- **Q** How long will the Offering be open?
- A The Corporation intends to offer Common Stock until February 29, 2012 (subject to extension), or until the Offering is fully subscribed, whichever is earlier.
- **Q** How many shares of Common Stock can I purchase?
- A You may only purchase up to 200 shares of Common Stock (counting the number of shares that you may have purchased in the 1997 offering).
- **Q** May I purchase a share of Common Stock with another person?
- A You may purchase shares of Common Stock with your spouse with the shares to be registered as joint tenants. You may not otherwise purchase a share with another person.
- **Q** Into what registrations can shares be issued?
- A Shares can be issued into Individual, Joint Tenant and Custodian for Minor registrations. "Individual" refers to one person acting in his or her individual capacity (Mary Brown). Individual ownership should appear in the form of a given name, middle initial(s) and last name only. "Joint Tenant" is a form of ownership where two or more individuals hold shares as joint tenants with rights of survivorship. When one tenant dies, the tenancy remains to the surviving tenant (John Brown & Mary Brown JT TEN). "Custodian for Minor" refers to registration of a security on behalf of a minor (in Wisconsin, under age 21). Securities transferred to minors are registered in the name of a custodian for the minor (Robert Green Custodian for Nancy Green under the Uniform Gifts to Minors Act WI [UGMAWI]).
- **Q** Are there any registrations not allowed?
- A Shares cannot be registered as a Transfer on Death (TOD) registration or in the name of a Trust or Business Entity. "Transfer on Death TOD" is defined as a registration under a state law regarding the transfer of the shares on death of one or more holders of the security. This is not the same as the Joint Tenant registration (John Smith TOD Jane Smith). "Trust" is a registration that usually includes the name(s) of the trustee(s), the name of the trust or the name of the grantor, and the date of the trust (John Doe Trustee U/A Dated 11-12-10 John Doe Trust). "Business Entity" is a corporation, partnership, limited liability company (LLC) or any entity that is a legal entity and has established by-laws or other organizational documents (ABC Corporation, Inc.).
- **Q** If I purchase shares of Common Stock, will I be able to resell or transfer the shares to other people?
- A No. You cannot sell, assign or otherwise transfer shares of Common Stock to a third party, except that you may transfer shares to an "immediate family" member by gift or in the event of death. "Immediate family" is defined as the spouse, children, mother, father, brothers, sisters, or any lineal descendent of a shareholder.
- Will I receive a tax deduction for purchasing shares of Common Stock?
- A No. Your purchase is not tax-deductible.

- **Q** Will I receive any special benefits, such as access to tickets to Packers games, by purchasing shares of Common Stock?
- A You will not receive any special benefits with respect to tickets, preferential seating or discounts on merchandise, but you will receive an invitation to the annual meeting and the opportunity to purchase exclusive shareholder merchandise. Please advise the Corporation of address changes so that we may continue to reach you.
- **Q** How many votes will I receive for purchasing Common Stock?
- A You will have one vote for each share of Common Stock you purchase.
- **Q** Is anyone prohibited from purchasing shares of Common Stock?
- A Yes. Please refer to certain limitations under "Terms of the Offering" in this Offering Document.

If you have additional questions concerning this Offering Document, the terms of the Offering or the attached Subscription Agreement, you may contact Morrow & Co., LLC toll-free at (855) 8-GO-PACK [(855) 846-7225].

Questions Relating to Purchases and Delivery of Common Stock

- **Q** How do I purchase shares of Common Stock?
- A You may subscribe for Common Stock immediately by properly completing the Subscription Agreement and Order Form online at www.packersowner.com or you may complete the last pages of this Offering Document and mail the full, completed Subscription Agreement and Order Form, including payment, to the Corporation.
- Q How will I know that my order placed online was received for processing?
- A You will receive a confirmation number as soon as your order is successfully placed.
- **Q** How will I know when my order has been shipped?
- A For online purchases, you will receive a tracking number once your order has been shipped which will allow you to track the shipping status of your purchase.
- **Q** Where do I send the Subscription Agreement and Order Form?
- A If you purchase by mail rather than online, you should mail the Subscription Agreement and Order Form and payment to Wells Fargo Shareowner Services, c/o Green Bay Packers, Inc., P.O. Box 64859, Saint Paul, MN 55164-0859 (using the envelope provided, if applicable). (Wells Fargo's street address for courier delivery is 161 N. Concord Exchange, South St. Paul, MN 55075, if you elect to send it this way.)
- Q Once I mail my Subscription Agreement and Order Form, can I track the order's progress?
- A Yes, as long as you have provided an e-mail address you will receive a tracking number upon shipment.
- **Q** Can I send the Subscription Agreement and Order Form by facsimile?
- A No. The most efficient method is to complete the Subscription Agreement and Order Form online at www.packersowner.com. You may also mail your Subscription Agreement and Order Form.
- **Q** How can I pay for shares of Common Stock?
- A All purchases must be made in U.S. dollars paid by credit or debit card (MasterCard, Visa or American Express), or with cashier's checks or personal checks drawn on U.S. banks payable to "Green Bay Packers, Inc." Third-party checks will not be accepted. Please do not send cash.
- **Q** May I pay with a personal check?
- A Yes, but there may be a delay in processing the Subscription Agreement and Order Form if you do so because the Corporation will not process your order until it has received funds from your bank, which takes approximately five business days.
- **Q** When will the Corporation mail stock certificates in response to an order?
- A If the Corporation accepts a Subscription Agreement and Order Form, then the Corporation will process the Subscription Agreement and Order Form, which will take approximately seven business days, and mail shareholder certificates to the "ship to" address, but there will be no deliveries prior to December 16, 2011.

- **Q** How will the shareholder certificates be delivered to me?
- A The Corporation will mail the shareholder certificates by two-day shipping so that certificates will be delivered soon after completion of processing, but there will be no deliveries prior to December 16, 2011.
- **Q** Do I have to sign for the package delivery?
- A No.
- **Q** Can you deliver certificates to me so that I receive them by December 24, 2011?
- A Yes. If ordering online, your transaction and execution of the Subscription Agreement and Order Form must be completed by December 16, 2011. If ordering by mail with credit or debit card, or cashier's check, the Corporation must receive the Subscription Agreement and Order Form no later than December 16, 2011. If ordering by mail with personal check, the Corporation must receive the Subscription Agreement and Order Form no later than December 12, 2011.
- **Q** How can I make gifts of Common Stock?
- A If you desire to purchase Common Stock for others, you may easily do so online at www.packersowner.com. If ordering by mail, you should complete the section "Gifts to Others" on page S-3 of the Subscription Agreement and Order Form, including the registered address to which all shareholder correspondence will be sent. If the recipient is a minor, the purchaser will need to designate a custodian for the gift share(s) until the recipient reaches the age of majority. Gift shares may be shipped to any U.S. or U.S. territory street address (no P.O. boxes).
- **Q** Can I purchase from a foreign country?
- A No. At this time, purchasers must complete transactions from an address in the U.S. or in a U.S. territory (no P.O. boxes).
- **Q** Can I purchase in the U.S. or in a U.S. territory and have the shareholder certificate shipped to an international address?
- A No. At this time, the Corporation cannot ship shareholder certificates internationally.
- **Q** Can a shareholder certificate be shipped to APO/FPO addresses?
- A No. The Corporation can ship only to street addresses in the U.S. or in a U.S. territory.
- **Q** What if I receive my certificates and they have incorrect information?
- A Please send the certificates with a note describing the necessary correction to Wells Fargo Shareowner Services, c/o Green Bay Packers, Inc., 161 N. Concord Exchange, South St. Paul, MN 55075 and correct certificates will be sent back to you.
- **Q** What happens if the Corporation does not accept my Subscription Agreement and Order Form?
- A If the Corporation does not accept a Subscription Agreement and Order Form, then the Corporation will return the Subscription Agreement and Order Form and return or refund any remittance, without interest, within 45 days after its receipt.

If you have additional questions concerning how to purchase Common Stock, payment for Common Stock or delivery of certificates for shares of Common Stock, you may contact Morrow & Co., LLC toll-free at (855) 8-GO-PACK [(855) 846-7225].

# SUBSCRIPTION AGREEMENT



### DIRECTIONS

For the most efficient method of completing your Subscription Agreement and Order Form, please go **online** to www.packersowner.com and fill in and complete all applicable information.

To complete **by mail**, please fill in and complete all applicable information, sign, date, and return with the accompanying payment to Wells Fargo Shareowner Services, c/o Green Bay Packers, Inc., P.O. Box 64859, Saint Paul, MN 55164-0859 (using the envelope provided, if applicable). Wells Fargo's street address for delivery by overnight courier is 161 N. Concord Exchange, South St. Paul, MN 55075, if you elect to send it this way.

**NOTE:** If you are ordering **by mail**, you must remove and send all 4 pages of the Subscription Agreement and Order Form or your request will be invalid.

# Green Bay Packers, Inc.

## Ladies and Gentlemen:

By executing this Subscription Agreement, I irrevocably subscribe for the number of shares of Common Stock, no par value, of Green Bay Packers, Inc., a Wisconsin corporation (the "Corporation"), set forth below ("Shares") at a subscription price per Share of \$250 plus a handling fee of \$25 for each order of one or more shares. I am either (a) enclosing a cashier's check or a personal check payable in U.S. dollars to "Green Bay Packers, Inc." in an aggregate amount representing the total subscription price and handling fee for all Shares herein subscribed or (b) including necessary credit or debit card (MasterCard, Visa or American Express) information.

As an inducement to the Corporation to accept this subscription, I hereby represent, warrant and covenant to and with the Corporation for its benefit as follows:

- 1. I understand and agree that this Subscription Agreement is irrevocable for any reason during the continuance of the Offering described in the accompanying Offering Document.
- 2. I am tendering this Subscription Agreement subject to the terms of the Offering as set forth in the Offering Document.
- 3. I have received, carefully read and reviewed the Offering Document, including particularly the section of the Offering Document entitled "Significant Information." I am entering into this Subscription Agreement with full knowledge and understanding of the purchase of Shares that this Subscription Agreement contemplates. In making this subscription, I have relied solely upon the Offering Document and my own independent knowledge of the Corporation, and I have not relied upon any other offering materials or oral representations.

- **4.** I understand that a purchaser or holder of Shares will not be able to make any profits through dividends or otherwise by virtue of being a holder of Shares. In addition, I understand that Shares do not constitute an investment in "stock" in the common sense of the term and that the Corporation believes I will not receive the protection of federal, state or international securities laws.
- **5.** I understand that, pursuant to the Corporation's Bylaws, I cannot transfer Shares other than to an "immediate family" member (as defined) by gift or in the event of death and that, because of such restrictions, there is no public market for the Shares, nor will such a public market develop.
- **6.** I am subscribing for the Shares to support the continued viability of the Corporation as a community resource without expectation of any economic profit. The only benefits I will receive from my subscription are the continued viability of a professional football team in Green Bay and the opportunity to have a voice in its governance.
- 7. I understand and agree that the certificate(s) representing the Shares will include a restrictive transfer legend and statement referring to the Corporation's nonprofit status.
- 8. By my signature hereon: I represent and warrant to the NFL that I have not been convicted of a felony, that I have not been a party to any litigation alleging that I have engaged in fraudulent conduct, and that I am not involved in "bookmaking" or any similar activity involving sports gambling; I authorize the NFL to make such investigations to confirm these representations as it deems appropriate, and to request and receive information about me that is useful in any such investigation from any third party it deems appropriate, including individual persons, entities, credit bureaus, government or law enforcement agencies, and licensing bureaus; I authorize any such third party to furnish the NFL with such information concerning me as the NFL may request; and I release each such third party and the NFL from any and all liability and responsibility arising out of the release or use of any such information.
- 9. To the extent indicated below, I am subscribing for Shares on behalf of other natural persons, but I am paying the subscription price and handling fee on his/her/their behalf and will not receive reimbursement for such amounts. I have indicated below which, if any, of such persons is a minor (in Wisconsin, under age 2I) for purposes of registering the Shares under applicable law. I understand that Shares for such persons will be registered in my name as custodian using my address or in the name of the custodian indicated using that person's address.
- 10. This Subscription Agreement binds me and my personal and legal representatives, heirs, guardians and successors.
- II. I understand that the Shares are offered subject to prior sale and to the Corporation's right to reject any order in whole or in part and to cancel the Offering without notice. I also understand that this Subscription Agreement is not enforceable against the Corporation until the Corporation has received and accepted this Subscription Agreement. However, the Corporation may accept and process my payment prior to accepting this Subscription Agreement subject to an obligation to refund such amount if it rejects the subscription. Upon the Corporation's acceptance of this Subscription Agreement, it will bind the Corporation.
- **12.** This Subscription Agreement is governed by and construed in accordance with the internal laws of the State of Wisconsin.

# CUT HERE AND RETURN THIS PAGE

# SUBSCRIPTION AGREEMENT SIGNATURE PAGE AND ORDER FORM



First Name (Please print)			Middle		Last Name		
Joint Tenant First Name (If applicable)			Middle		Last Name		
Street Address for Registration and Certificate Delivery (No P.O. Boxes)				Additio	onal Address Information		
City			State		Zip Code		
Daytime Phone Number	( )					Number of Sha Purchased for S	
E-Mail Address							
_							
	GIFTS TO OTHERS ( (If necessary, attach additional s	lf applicable) sheets and provide all	required infori	mation.)			
#I Recipient's			l [		г		
First Name (Please print)			Middle		Last Name		
Joint Tenant First Name (If applicable)			Middle		Last Name		
Recipient's Address for Registration (If to a minor, address should be custodian's) (No P.O. Boxes)				Additio	onal Address Information		
City			State		Zip Code		
Daytime Phone Number	( )		E-Mail Address				
Number of Shares		Minor? (Y/N)		todian (if minor	·): Purchaser	Other Custodia	an
Other Custodian - First Name			Middle		Last Name		
Ship to Address (Please indicate one)	Recipient Purchas	ser			_		
#2 Recipient's			ı		Г		
First Name (Please print)			Middle		Last Name		
Joint Tenant First Name (If applicable)			Middle		Last Name		
Recipient's Address for Registration (If to a minor, address should be custodian's) (No P.O. Boxes)				Additio	onal Address Information		
City			State		Zip Code		
Daytime Phone Number	( )		E-Mail Address				
Number of Shares		Minor? (Y/N)	Cus	todian (if minor	r): Purchaser	Other Custodia	an
Other Custodian - First Name			Middle		Last Name		
Ship to Address	Recipient Purchas	ser			_		

(Continued and to be signed on page S-4.)

# Subscription Price: (Number of Shares) Χ \$250 = \$ \$ 25 Handling Fee \$ **TOTAL** METHOD OF PAYMENT Check (Enclosed) (payable to "Green Bay Packers, Inc.") MasterCard Exp. Date OR American Express Month Name as it Appears on Credit Card Please Include Credit or Debit Card Number and Expiration Date with Charge Orders! Security Code EXECUTION Subscription Agreement and Order Form , 201 Executed this Day of (Month) (Day) (Year) Your Signature

CALCULATION OF AMOUNT REMITTED

REMINDER: PLEASE FILL IN ALL APPROPRIATE BOXES.

