# PROSPECTUS Connecticut Water

# **CONNECTICUT WATER SERVICE, INC.**

## DIVIDEND REINVESTMENT AND COMMON STOCK PURCHASE PLAN

The Dividend Reinvestment and Common Stock Purchase Plan (the "<u>Plan</u>") of Connecticut Water Service, Inc. (the "<u>Company</u>") provides the Company's (i) record shareholders; (ii) customers and employees of the Company's regulated water utility subsidiaries, including The Connecticut Water Company ("<u>CWC</u>"), The Maine Water Company ("<u>MWC</u>"), The Heritage Village Water Company ("<u>HWVC</u>"), and the Avon Water Company ("<u>AWC</u>") and any other regulated water utility acquired by the Company, and (iii) other persons with automatic dividend reinvestment of all or a percentage of cash dividends paid on our Common Stock in additional shares of Common Stock and investment of optional cash payments of an aggregate from \$50 to \$17,500 per calendar quarter in Common Stock of the Company.

Participants pay NO brokerage commission or service charge upon the purchase of shares. The Company will receive all of the net proceeds from the sale of shares of Common Stock under the Plan.

Shares of Common Stock may be purchased by the Agent for the Plan in the open market, in privately negotiated transactions or directly from the Company. The purchase price for any originally-issued shares purchased from the Company for participants in the Plan will be the average closing price of the Company's Common Stock on the Nasdaq Global Select Market on the last five (5) trading days ending with, and including, the Investment Date (as defined herein), less a discount ranging from 0% -5% as determined by the Company from time to time in accordance with the Plan. On December 8, 2017, the last reported sale price of our Common Stock was \$58.56 per share. The purchase price of any Common Stock purchased on the open market or in privately negotiated transactions will be the weighted average price of all such shares of Common Stock purchased by the Agent with respect to an Investment Date.

This Prospectus relates to authorized shares of Common Stock of the Company registered for purchase by Participants in the Plan. **Investing in our Common Stock involves Risks, please see "Risk Factors" on page 5.** It is suggested that this Prospectus be retained for future reference.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this Prospectus is December 13, 2017

#### WHERE YOU CAN FIND MORE INFORMATION

This prospectus is only part of a registration statement we have filed on Form S-3 with the U.S. Securities and Exchange Commission ("<u>SEC</u>") under the Securities Act of 1933 and therefore omits certain information contained in the registration statement. We have also filed exhibits and schedules with the registration statement that are excluded from this prospectus, and you should refer to the applicable exhibit or schedule for a complete description of any statement referring to any contract or other document.

We are a public company, and file reports, proxy statements and other information with the SEC. A copy of our Form S-3 registration statement and the exhibits and schedules thereto may be inspected without charge at the public reference room maintained by the SEC located at 100 F Street, N.E., Room 1580, Washington, D.C. 20549. Copies of all or any portion of this registration statement and our other SEC filings may be obtained from this office upon payment of prescribed fees. The public may obtain information on the operation of the public reference room by calling the SEC at 1-800-SEC-0330 or (202) 551-8090. The SEC maintains a Web site at www.sec.gov that contains reports, proxy and information statements and other information regarding registrants that file electronically with the SEC.

You may also obtain a copy of any of our SEC filings, at no cost, by writing or telephoning us at 1-800-428-3985, ext. 3016, by e-mail at <u>kjohnson@ctwater.com</u>, or by mail to Kristen A. Johnson, Vice President, Human Resources and Corporate Secretary, Connecticut Water Service, Inc., 93 West Main Street, Clinton, Connecticut 06413. Our internet web address is <u>http://www.ctwater.com</u>. Information contained on our Web site is not incorporated into this prospectus.

### DOCUMENTS WE INCORPORATE BY REFERENCE

Our SEC file number is 000-08084. The SEC allows us to "incorporate by reference" into this prospectus the information we file with the SEC under the Securities Exchange Act of 1934, as amended (the "<u>Exchange</u> <u>Act</u>"). This means that we can disclose important information to you by referring you to other documents that contain the information. The information we incorporate by reference is considered to be a part of this prospectus and automatically updates and supersedes previously filed information.

Any reports filed by us with the SEC after the date of the initial registration statement and prior to effectiveness of the registration statement and any reports filed by us with the SEC after the date of this prospectus and before the date that the offerings of the securities by means of this prospectus are terminated will automatically update and, where applicable, supersede any information contained in this prospectus or incorporated by reference in this prospectus.

We incorporate by reference into this prospectus the following documents or information filed with the SEC:

- our annual report on Form 10-K for the fiscal year ended December 31, 2016, filed with the SEC on March 13, 2017;
- our proxy statement dated March 30, 2017 for the annual meeting of shareholders held on May 11, 2017;
- our quarterly reports on Form 10-Q for the fiscal quarters ended March 31, 2017, June 30, 2017 and September 30, 2017, filed with the SEC on May 8, 2017, August 8, 2017 and November 8, 2017;
- our current reports on Form 8-K filed with the SEC filed on January 11, 2017, February 27, 2017; April 3, 2017, April 3, 2017, May 15, 2017, July 6, 2017, August 30, 2017, September 29, 2017, September 29, 2017, November 21, 2017 and December 12, 2017;
- the description of our common stock, no par value, contained in our Registration Statement No. 333-217229 (filed on April 10, 2017 and effective on May 24, 2017) on Form S-4 filed on under the Securities Act, including any amendments or reports filed for purposes of updating this description; and
- All documents filed by us under Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act after the date of the initial registration statement and prior to effectiveness of the registration statement and after the date of this prospectus and before the termination of the offerings to which this prospectus relates.

Any statement contained in a document incorporated or deemed to be incorporated by reference in this prospectus shall be deemed to be modified or superseded for purposes of this prospectus to the extent that a statement contained herein or in any subsequently filed document which also is or is deemed to be incorporated by reference herein, modifies or supersedes such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this prospectus.

You may obtain any of these incorporated documents from us without charge, excluding any exhibits to those documents unless the exhibit is specifically incorporated by reference in such document, by requesting them from us in writing or by telephone as set forth above.

You should rely only on the information provided in this prospectus, as well as the information incorporated by reference. If anyone provides you with different or inconsistent information, you should not rely on it. We have not authorized anyone to provide you with different information. We are not making an offer of these securities in any jurisdiction where the offer is not permitted. You should not assume that the information in this prospectus or any documents incorporated by reference is accurate as of any date other than the date of the applicable document.

#### FORWARD LOOKING STATEMENTS

This prospectus and the information incorporated by reference in this prospectus include forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. These forward-looking statements are based on our management's beliefs and assumptions and on information currently available to our management. Forward-looking statements include information concerning the Company's possible or assumed future results of operations and statements preceded by, followed by or that include the words "believes," "expects," "anticipates," "plans," "future," "potential," "probably," "predictions," "continue" or the negative of such terms or similar expressions. Forward-looking statements involve risks, uncertainties and other factors, many of which are outside our control, which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. Forward-looking statements included in this prospectus, or incorporated by reference into this prospectus, include, but are not limited to, statements regarding:

- projected capital expenditures and related funding requirements;
- the availability and cost of capital;
- · developments, trends and consolidation in the water and wastewater utility industries;
- dividend payment projections;
- our ability to successfully acquire and integrate regulated water and wastewater systems, as well as unregulated businesses, that are complementary to our operations and the growth of our business;
- the capacity of our water supplies, water facilities and wastewater facilities;
- the impact of limited geographic diversity on our exposure to unusual weather;
- the impact of conservation awareness of customers and more efficient plumbing fixtures and appliances on water usage per customer;
- our capability to pursue timely rate increase requests;
- our authority to carry on our business without unduly burdensome restrictions;
- our ability to maintain our operating costs at the lowest possible level, while providing good quality water service;
- our ability to obtain fair market value for condemned assets;
- the impact of fines and penalties;

- changes in laws, governmental regulations and policies, including environmental, health and water quality and public utility regulations and policies;
- the decisions of governmental and regulatory bodies, including decisions to raise or lower rates;
- our ability to successfully extend and expand our service contract work within our Service and Rentals Segment in both Connecticut and Maine;
- the development of new services and technologies by us or our competitors;
- the availability of qualified personnel;
- the condition of our assets;
- the impact of legal proceedings;
- general economic conditions;
- the profitability of our Real Estate Segment, which is subject to the amount of land we have available for sale and/or donation, the demand for any available land, the continuation of the current state tax benefits relating to the donation of land for open space purposes and regulatory approval for land dispositions;
- the amount of repair tax deductions and the Internal Revenue Service's ultimate acceptance of the deduction methodology;
- difficulties in achieving anticipated benefits or cost savings from our recent mergers involving HVWC and AWC; and
- · acquisition-related costs and synergies.

Because forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements, including but not limited to:

- changes in public utility regulations and policies;
- changes in general economic, business, credit and financial market conditions;
- changes in environmental conditions, including those that result in water use restrictions;
- abnormal weather conditions;
- increases in energy and fuel costs;
- unfavorable changes to the federal and/or state tax codes;
- significant changes in, or unanticipated, capital requirements;
- significant changes in our credit rating or the market price of our Common Stock;
- our ability to integrate businesses, technologies or services which we have acquired or may acquire;
- our ability to manage the expansion of our business;
- the continuous and reliable operation of our information technology systems, including the impact of cyber security attacks or other cyber-related events;
- the extent to which we are able to develop and market new and improved services;
- the continued demand by telecommunication companies for antenna site leases on our property;
- the effect of the loss of major customers;
- our ability to retain the services of key personnel and to hire qualified personnel as we expand;
- labor disputes;

- increasing difficulties in obtaining insurance and increased cost of insurance;
- cost overruns relating to improvements or the expansion of our operations;
- increases in the costs of goods and services;
- · civil disturbance or terroristic threats or acts; and
- changes in accounting pronouncements.

Given these uncertainties, you should not place undue reliance on these forward-looking statements. You should read this prospectus and the documents that we incorporate by reference into this prospectus completely and with the understanding that our actual future results, performance and achievements may be materially different from what we expect. These forward-looking statements represent our assumptions, expectations and beliefs only as of the date of this prospectus. Except for our ongoing obligations to disclose certain information under the federal securities laws, we are not obligated, and assume no obligation, to update these forward-looking statements, even though our situation may change in the future. For further information or other factors which could affect our financial results and such forward-looking statements, see Item 1A, "Risk Factors," in our most recent Annual Report on Form 10-K for the year ended December 31, 2016, as supplemented by the information in Part II, Item 1A, "Risk Factors," in our Quarterly Reports on Form 10-Q filed since the filing of our most recent Annual Report on Form 10-K. We qualify all of our forward-looking statements by these cautionary statements.

#### THE COMPANY

Connecticut Water Service, Inc. ("<u>We</u>" or the "<u>Company</u>") is a non-operating holding company, whose income is derived from the earnings of its six-wholly owned subsidiary companies. As of June 30, 2017, approximately 95% of the Company's net income was attributable to water activities carried out within its subsidiary regulated water companies: the Connecticut Water Company ("<u>CWC</u>") and Maine Water Company ("<u>MWC</u>"), The Heritage Village Water Company ("<u>HVWC</u>") and The Avon Water Company ("<u>AWC</u>", and together with CWC, MWC and HVWC, the "<u>Regulated Companies</u>"). The Company's Regulated Companies provide water for residential, commercial, industrial, municipal, and fire protection purposes to more than 134,000 customers, representing a population of approximately 425,000 people in 80 communities across Connecticut and Maine and more than 3,000 wastewater customers in Southbury, Connecticut. The Company and its Regulated Companies collectively represent the largest domestic investor-owned water company based in New England measured by operating revenues and utility plant investment.

We were organized in 1956 as Suburban Water Service, Inc. and have engaged in the business of acquiring and operating water companies through controlling stock ownership. In 1975, we changed our name to Connecticut Water Service, Inc., after acquiring all of the outstanding common stock of CWC. We are a nonoperating company substantially all of whose income is derived from the earnings on the common stock of the Regulated Companies. The debt of the Regulated Companies and preferred stock of CWC are held primarily by a combination of institutional, individual and financial investors.

Our future ability to pay dividends on our Common Stock is dependent upon the continued ability of the Regulated Companies to pay dividends to us. The profitability of the operations of the water utility industry generally and of our operating subsidiaries (and hence the Company) is largely dependent on the timeliness and adequacy of rate relief allowed by utility regulatory commissions. In addition, profitability is dependent on numerous factors over which the Regulated Companies have little or no control, such as the quantity of rainfall and temperature in a given period of time, industrial demand, prevailing rates of interest for short and long-term borrowings, energy rates, and compliance with environmental and water quality regulations. In addition, inflation and other factors beyond the Company's or our operating subsidiaries' control impact on the costs of construction, materials and employee costs. See "Item 1. Business" in our latest Annual Report on Form 10-K filed pursuant to the Exchange Act.

CWC, HVWC and AWC are each subject to supervision and control by the Connecticut Public Utilities Regulatory Authority ("<u>PURA</u>"). MWC is subject to supervision and control by the Maine Public Utilities Commission ("<u>MPUC</u>"). The Regulated Companies are also regulated by various U.S. federal and state regulatory agencies concerning water quality and environmental standards. Generally, the profitability of the Regulated Companies, and the water industry in general, is materially dependent on the adequacy of approved water rates to allow for a fair rate of return on the water utility's investment in utility plant in service. CWC's allowed return on equity and return on rate base, effective September 30, 2017, were 9.75% and 7.32%, respectively. HVWC's blended water and wastewater allowed returns on equity and returns on rate base, effective September 30, 2017, were 10.10% and 7.19%, respectively. AWC's allowed return on equity and return on rate base, effective September 30, 2017, were 9.50% and 7.96%, respectively.

We list our Common Stock on the Nasdaq Global Select Market under the symbol "CTWS." On December 8, 2017, the last sale price of the Company's Common Stock, as reported on the Nasdaq Global Select Market, was \$58.56 per share.

Our mission is to provide high quality water service to our customers at a fair return to our shareholders while maintaining a work environment that attracts, retains and motivates our employees to achieve a high level of performance.

Our corporate headquarters are located at 93 West Main Street, Clinton, Connecticut 06413. Our telephone number is 860-669-8630, and our Internet address is <u>http://www.ctwater.com</u>. Information contained on our Web site is not incorporated into this prospectus.

#### **RISK FACTORS**

Before you decide to participate in the Plan, you should carefully consider the risks, uncertainties and any cautionary language or other information incorporated by reference in this prospectus, including the information in Item 1A., "Risk Factors," in our most recent Annual Report on Form 10-K for the year ended December 31, 2016, as supplemented by the information in Part II, Item 1A, "Risk Factors," in our Quarterly Reports on Form 10-Q filed since the filing of our most recent Annual Report on Form 10-K. The risks described in those reports are those that we consider to be the most significant to your decision whether to invest in shares of our Common Stock through the Plan. If any of the events described therein occurs, our business, financial condition or results of operations could be materially harmed. In addition, there are risks associated with participation in the Plan, as described below.

#### **Risks Related to Participation in the Plan**

- You will not know the price for the shares you are purchasing under the Plan at the time you authorize the investment or elect to have your dividends reinvested.
- The price of our shares may fluctuate between the time you decide to purchase shares under the Plan and the time of actual purchase. In addition, during this time period, you may become aware of additional information that might affect your investment decision.
- Shares deposited in a Plan account may not be pledged until the shares are withdrawn from the Plan.
- If you instruct the Broadridge Corporate Issuer Solutions, Inc. (the "<u>Plan Agent</u>") to sell shares under the Plan, you will not be able to direct the time or price at which your shares are sold. The price of our shares may decline between the time you decide to sell shares and the time of actual sale.
- Cash dividends that you reinvest will be treated for federal income tax purposes as a dividend received by you on the date we pay dividends and may create a liability for the payment of income tax without providing you with immediate cash to pay this tax when it becomes due. In addition, for reinvested

dividends and optional cash purchases, you will be treated as having received a constructive distribution, which may give rise to additional tax liability, to the extent we pay brokerage commissions on your behalf or you acquire shares at a discount. Please see Question 39 for a discussion of potential federal income tax consequences.

- We may, without giving you prior notice, change our determination as to whether the Plan Agent will purchase shares of common stock directly from us or in the open market or in privately negotiated transactions from third parties, which will affect whether such shares will be sold to you at a discount. We will not, however, change our determination more than once per month.
- No discount will be available for shares acquired in the open market or in privately negotiated transactions. From time to time, no discount may be available for any or all of initial purchases, optional purchases or reinvestment of dividends. For example, a discount for reinvestment of dividends will not insure the availability of a discount for optional cash purchases or initial investments. While a discount from market prices ranging from 0% to 5% may be established for a particular month for shares purchased directly from us, a discount for one month will not insure the availability of a discount or the same discount in future months. Each month we may, without giving you prior notice, change or eliminate the discount for any or all of the investment features of the Plan.
- You bear the risk of loss from market price changes for shares of common stock purchased under the Plan. Neither we nor the Plan Agent can give you any assurance that shares of common stock purchased under the Plan will, at any particular time, be worth more or less than the amount you paid for them.

#### **DESCRIPTION OF THE PLAN**

The following description of the terms and conditions of the Plan is set forth for your convenience in a question and answer format.

#### Purpose

#### 1. What is the purpose of the Plan?

The Plan provide the Company's record holders of the Company's common stock, without par value (the "<u>Common Stock</u>"), customers and employees of the Company's current and future regulated water subsidiaries (collectively, the "<u>Water Companies</u>") who reside in Connecticut, Maine or other states in which the Water Companies conduct business or have operations with a simple and convenient method of purchasing shares of Common Stock and either investing cash dividends, or investing cash dividends and making optional cash payments, in additional shares of Common Stock without payment of any brokerage commissions. Participants may also deposit stock certificates with the Plan's Agent for safekeeping.

#### Features

#### 2. What are the features of the Plan?

A record shareholder, customer or employee or other person described in Question 4 below who participates in the Plan (a "Participant") will obtain the following advantages:

(a) Participants may have all or a percentage (50% or any higher even multiple of 10%) of their cash dividends on shares of Common Stock registered in their name and all cash dividends on shares credited to their Plan account automatically reinvested in Common Stock at 100% of the market price, subject to discount as more fully explained under Question 13. No commission or service or other change will be paid by Participants in connection with the dividend reinvestment option of the Plan.

(b) The Plan gives Participants a convenient, systematic way of purchasing shares of the Company's Common Stock. Participants may, in addition, invest monthly in additional shares of Common Stock by

making optional cash payments of at least \$50 and not exceeding \$17,500 per calendar quarter. The purchase price of the shares purchased with optional cash payments pursuant to the Plan will be 100% of such market price subject to discount as more fully explained under Question 13. Optional cash payments may be made by check or automatic account withdrawal.

(c) Residential utility customers of the Water Companies, including all members of households served by the Water Companies, and full-time employees of the Water Companies who (in either case) reside in states in which the Water Companies conduct business or have operations who do not presently own shares of Common Stock may become Participants by making an initial cash investment of at least \$50 to purchase shares under the Plan.

(d) A Participant will pay no brokerage commissions or service charges in connection with purchases made under the Plan.

(e) The Company may, from time to time, make shares available to Plan Participants at a discount from market prices. Please see Question 13 for an explanation of the discount.

(f) A Participant's funds will be fully invested because the Plan permits fractions of shares to be credited to a Participant's account. Dividends on such fractions will be reinvested in additional shares or fractions thereof and such shares credited to a Participant's account.

(g) Participants can own and transfer shares of Common Stock without holding certificates for shares purchased through the Plan. In addition, since the Plan Agent that administers the Plan holds and acts as custodian of shares purchased under the Plan, a Participant may also elect to deposit certificates for shares of Common Stock held in his or her name with the Plan Agent. This relieves a Participant of the responsibility for the safekeeping of certificates and protects such Participant against loss, theft, or destruction of such certificates.

(h) Regular statements of account will provide Participants with a record of each transaction to simplify recordkeeping.

(i) A Participant may choose to establish an Individual Retirement Account ("IRA") through a custodian (see Question 25) and to contribute or roll over amounts to the IRA through a Plan account.

See Question 10 for a discussion of the disadvantages and risks relating to the Plan.

#### Administration

#### 3. Who administers the Plan for Participants?

Broadridge Corporate Issuer Solutions, Inc. (the "<u>Plan Agent</u>") has been designated by the Company as the agent to administer the Plan as Agent for Participants, to purchase and hold shares of Common Stock acquired through the Plan, to maintain records, to send statements of account to Participants, and to perform other duties relating to the Plan. The Company and the Plan Agent are not affiliated. Shares purchased for a Participant will be held by or through the Plan Agent until termination of participantion in the Plan or until a written request is received from the Participant for withdrawal of all or part of such Participant's shares. Shares purchased under the Plan and held by the Plan Agent at any time. In the event that the Plan Agent should cease to administer the Plan, the Company will make such other arrangements as it deems appropriate for the administration of the Plan.

All correspondence concerning the Plan should be addressed to the Plan Agent as follows:

Broadridge Corporate Issuer Solutions, Inc. P.O. Box 1342 Brentwood, NY 11717-0718 Telephone: 1-888-205-0681 or (720) 358-3608 (international) http://shareholder.broadridge.com/ctwater

#### Eligibility

4. Who is eligible to participate?

The following persons are eligible to participate in the Plan (each, a "Participant"):

(a) <u>Shareholders</u>. All record owners of the Company's Common Stock ("<u>Record Shareholders</u>") are eligible to participate in the Plan. Beneficial owners of Common Stock who hold their shares through a bank, broker, nominee, or trust, etc., must become a shareholder of record in their own name, or make appropriate arrangements, if possible, with their bank, broker, nominee or trust to enroll in the Plan.

(b) <u>Customers</u>. All residential utility customers of the Company's regulated water subsidiaries, The Connecticut Water Company ("<u>CWC</u>"), The Maine Water Company ("<u>MWC</u>"), the Heritage Village Water Company ("<u>HVWC</u>"), the Avon Water Company ("<u>AWC</u>") and any other regulated water utility owned by the Company or CWC (each a "<u>Water Company</u>", and collectively, the "<u>Water Companies</u>") are eligible to participate in the Plan, as well as all members of households served by the Water Companies. Water consumers in the franchise territories served by the Water Companies who are not customers, such as renters and condominium owners, may participate in the Plan, except that groups of individuals such as tenant associations are not eligible to participate. All Customer Participants must reside in a state in which a Water Company does business or has operations. Business customers of the Water Companies are not eligible to participate in the Plan are herein referred to as "Customers".

(c) <u>Employees</u>. All full-time employees of the Water Companies (referred to herein as "<u>Employees</u>") are eligible to participate in the Plan.

(d) <u>Other Persons</u>. Any individual person who is not currently a record shareholder of the Company's Common Stock or a Customer or Employee (as defined in Question 5(b) and 5(c) above) ("<u>Other Person</u>"), may elect to enroll in the Plan by following the enrollment procedures described in Questions 6 and 7 below and making payment to the Plan Agent of an initial cash investment of not less than \$500, payable in accordance with Question 6 below using one of the payment methods described in Question 18 below.

A Record Shareholder, Customer, Employee or Other Person may enroll under the Plan in his or her own name, in the joint name of the Record Shareholder, Customer, Employee or Other Person and another person, or in his or her name as custodian or trustee for another person, by marking the Direct Share Purchase and Sale Program Enrollment Form (the "<u>Enrollment Form</u>") in the appropriate manner. In certain cases, Participants may also enroll under the Plan in the name of the trustee of an IRA for the benefit of the Participant. (See Question 25.)

#### **Participation**

#### 5. How does a Record Shareholder, Customer or Employee or Other Person participate?

A Record Shareholder, Customer, Employee or Other Person may join the Plan at any time by completing and signing an Enrollment Form and returning it to the Plan Agent. Enrollment Forms will be provided from time to time to all non-participating shareholders and Customers and Employees and may also be obtained at any time by telephone or written request to the Plan Agent or to the Secretary of the Company, or at the Plan Agent's website at http://shareholder.broadridge.com/ctwater/.

A Customer or Employee need not be a Record Shareholder of Common Stock but, by executing the Enrollment Form, agrees to have at least \$50 of Common Stock purchased on his or her behalf as of the Investment Date (as defined under Question 6) said Participant is enrolled in the Plan, at a price equal to 100% of the applicable market price, subject to any discount described in Question 13, and must acknowledge that he or she is a resident of a state in which a Water Company does business or has operations. Each Enrollment Form for a Customer who is not a registered shareholder must be accompanied by a check for at least \$50. A shareholder

account will be opened by the Plan Agent for Customers and Employees who become new shareholders as a result of their purchase of Common Stock under the Plan. The account will be opened in accordance with the instruction of the Customer or Employee on the Enrollment Form. The Company will pay a flat fee of \$5.00 to open an account for a Participant.

Any Other Person may open an account as a Participant by completing and mailing an Enrollment Form along with a check made payable to "Broadridge" to the Plan's Agent as follows:

#### **Regular Mail**

Broadridge Shareholder Services c/o Broadridge Corporate Issuer Solutions P.O. Box 1342 Brentwood, NY 11717-0718

#### **Overnight Mail**

Broadridge Shareholder Services c/o Broadridge Corporate Issuer Solutions 1155 Long Island Avenue Edgewood, NY 11717-8309 ATTN: IWS

New Participants may also opt to enroll online through the Plan Agent's website at http://shareholder.broadridge.com/ctwater/.

A Participant must furnish his or her federal tax identification number to the Agent when opening a Plan Account. Where the Common Stock is registered in more than one name (i.e., joint tenants, trustees, etc.), all registered holders must sign the Enrollment Form. All joint accounts will be "Joint Tenants" unless otherwise instructed by the Customer or Employee. A person returning a signed Enrollment Form, and who wishes partial reinvestment, must check the "Partial Automatic Dividend Reinvestment" box and indicate the percentage (50% or any higher even multiple of 10%) of dividends on shares registered in the Participant's name which the Participant wishes to reinvest; otherwise, all dividends on shares registered in the Participant's name will be reinvested. A Participant automatically continues in the Plan unless he or she notifies the Agent in writing that he or she wishes to withdraw. (See Question 29.) A Participant who ceases to be a Customer or Employee of the Water Companies may continue to participate in the Plan. See Question 33 for information concerning termination by the Company of participation by a Participant. **Current Participants do not need to complete and return a new Enrollment Form unless they wish to change their method of participation.** 

#### 6. When may a shareholder, Customer, or Employee join the Plan?

If the Enrollment Form is received less than five (5) business days prior to the record date for determining the holders of Common Stock entitled to the next dividend, the Participant will be enrolled as of the next dividend payment date and reinvestment of dividends will commence with the next dividend. The record dates for dividends are normally on or around the 1st day of March, June, September, and December and the dividend payment dates are normally on the 15th day of said months.

The "Investment Date" with respect to reinvestment of dividends will normally be the dividend payment date. The "Investment Date" with respect to purchases of additional shares of Common Stock with funds provided by optional cash payments will be the "Optional Cash Investment Date" which will normally be the fifteenth (15th) day of each month. If such a day falls on a Saturday, Sunday or other day on which the Nasdaq Stock Market, LLC is closed, or on which trading is suspended, the Investment Date (and when applicable the dividend payment date) will normally be the next trading day.

If the Enrollment Form is received by the Plan Agent less than five (5) days prior to the record date for the next dividend, the Participant's enrollment will not start until the second succeeding dividend payment date. For example, in order to invest the quarterly dividend expected to be payable on March 15th to shareholders of record on March 1st, or to have optional cash payments received with an Enrollment Form invested on or around March 15th, a Participant's Enrollment Form must be received by the Plan Agent no later than February 24th. If

the Enrollment Form is received after February 24th, the dividend payable on March 15th will be paid in cash and the Participant's reinvestment of dividends will commence with the next dividend payment date (expected to be June 15th).

Optional cash payments may be made when enrolling by enclosing with the Enrollment Form a check payable to Broadridge Corporate Issuer Solutions (in an amount not less than \$50). (See Questions 14 and 15.)

#### 7. What does the Enrollment Form provide?

The Enrollment Form permits a Participant, by checking the "Full Dividend Reinvestment" box, to direct the Plan Agent to invest in additional shares of Common Stock all of the cash dividends on the shares registered in his or her own name, as well as all dividends on shares credited to his or her account under the Plan, and to invest optional cash payments (from a minimum of \$50 per month to a maximum \$17,500 per calendar quarter), if any, which the Participant chooses to make. Alternatively, if the "Partial Dividend Reinvestment" box on the Enrollment Form is checked, a percentage of dividends, indicated by the Participant on the Enrollment Form (50%, 60%, 70%, 80% or 90%), on shares registered in the Participant's name will be invested in additional shares of Common Stock, as well as all dividends on shares credited to the Participant's account and optional cash payments (of a minimum of \$50 per month to a maximum \$17,500 per calendar quarter), if any. A Customer or Employee must direct the Plan Agent to purchase shares of Common Stock with the minimum initial investment enclosed with the Enrollment Form. Customers or Employees may also select the full or partial reinvestment option. A shareholder, Customer or Employee may not participate in the Plan solely with respect to optional cash payments. At least 50% of dividends on shares registered in the Participant's name and all dividends on shares credited to a Participant's account must be reinvested under the Plan

Once a Participant elects reinvestment, cash dividends paid on shares of Common Stock registered in such Participant's name or held in such Participant's account will be reinvested in additional shares of Common Stock. If a Participant specifies partial reinvestment, that portion of such dividend payment not being reinvested will be sent to such Participant by check in the usual manner or, if the Participant elects the direct dividend deposit option, a deposit will be transmitted electronically to the Participant's bank account on the same day dividends are paid. Participants may elect the direct dividend deposit option by completing and signing a Direct Dividend Deposit Form and returning it to the Plan Agent with the information requested by the Form. In order for the direct dividend deposit to be effective as to any dividend payment date, the Form must be received by the Plan Agent at least thirty (30) days prior to the dividend payment date. Direct dividend deposits may be terminated at any time by the Participant by written notice to the Plan Agent. Any such request must be made on or before the 5th day of the applicable month (March, June, September or December) to be effective as to that dividend payment date.

Participants may contact the Company at 860-664-6015 or visit the Plan Agent's website at http:// shareholder.broadridge.com/ctwater to obtain a Direct Dividend Deposit Form.

A Participant may elect to deposit certificates with the Plan Agent for safekeeping and may elect to reinvest dividends on all or a portion of such shares or to receive dividends in cash. (See Question 20.)

No matter which of the above options is chosen, all shares purchased under the Plan and held in the Plan account will be subject to automatic dividend reinvestment and the dividends on all such shares will automatically be reinvested in Common Stock as selected in a Participant's Enrollment Form at a price equal to 100% of the applicable market price, subject to the discount described under Question 13.

#### 8. *May a Participant change the method of participation after enrollment?*

Yes. If a Participant after enrollment wishes to change his or her method of participation, an additional Enrollment Form must be executed and returned to the Plan Agent as specified in Question 6. Participants who

wish to change the percentage of dividends reinvested with respect to shares registered in their names must also execute and return to the Plan Agent an additional Enrollment Form. If a Participant changes the percentage of his or her dividends that is to be reinvested with respect to shares registered in his or her name by submitting a later-dated Enrollment Form, the later-dated Enrollment Form must be received five (5) business days prior to the record date for the next dividend in order for the updated Enrollment Form to take effect as of the next dividend, the percentage of such dividends reinvested on the next dividend payment date will be the percentage indicated on the original Enrollment Form.

#### 9. How may Participants contact the Plan Agent by telephone?

The Plan Agent may be reached by calling toll free at (888) 205-0681. Please be prepared with the Company's name, your Plan account number, and your Social Security number. Participants' inquiries to this telephone number will be for informational purposes only. **The Plan Agent does not permit Participants in the Plan to give telephonic notice of changes under the Plan; only written instructions will be accepted by the Plan Agent.** 

#### 10. Does participation in the Plan involve any risk?

The material risks to Record Shareholders, Customers and Employees and Other Persons who participate in the Plan are the same as with any other investment in shares of Common Stock of the Company. It should be recognized that a Participant who purchases Common Stock under the Plan is subject to additional risks related to investing through the Plan, including losing any advantage otherwise available from being able to select the timing of his or her investment.

# It should also be recognized that, like any investment, the Company cannot assure the Participant of a profit or protect the Participant against a loss on the shares purchased or sold under the Plan. Please see "Risk Factors" set forth above at Page 5.

The Plan does not represent a change in the Company's dividend policy or a guarantee of future dividends.

#### **Purchases; Purchase Price Discount**

#### 11. How are shares of Common Stock acquired under the Plan?

The Company has the option to issue new Common Stock or direct the Plan Agent to purchase Common Stock on any national securities exchange where the shares are traded or in privately negotiated transactions on terms relating to price, delivery, etc. as may be agreed to by the Plan Agent. If Common Stock is purchased on the open market, neither the Participants nor the Company will have the authority or power to direct the time or price at which shares may be purchased or the selection of the broker or dealer through or from whom such purchases will be made. The Company may not change its determination that shares of Common Stock will be purchased directly from the Company or on the open market more than once in any three-month period, except that if the Company has determined that shares of Common Stock are to be purchased on the open market and if the broker or dealer through or from whom such purchases are to be made determines in its sole judgment that sufficient additional open-market purchases are not practicable or could have a material impact on the market price of the Company's Common Stock, said broker or dealer may request that the Company sell directly to the Plan Agent that number of newly-issued shares of Common Stock necessary to meet the Plan's share purchase requirements for the applicable Investment Date. The Company, in its sole discretion, shall decide whether or not to sell such newly-issued shares to the Plan Agent. If the Company determines not to issue new shares of Common Stock under the Plan and applicable law or the closing of the securities markets requires temporary curtailment or suspension of open-market purchases of shares of Common Stock, the Plan Agent is not accountable for its inability to make purchases at such time. If a sufficient number of shares of Common Stock is not available for purchase for a period of thirty (30) days, the Plan Agent will promptly mail to Participants a check for the amount of any unapplied funds in their Plan accounts.

#### 12. How many shares will be purchased for a Participant?

The number of shares to be purchased depends on the amount of the Participant's dividend or optional cash payments, or both, and the price of the Common Stock. The Participant's account will be credited with a number of shares, including fractions computed to four decimal places, equal to the total amount invested divided by the purchase price. Thus, the shares purchased for a Participant under the Plan will be held separately from the shares of Common Stock which the Participant purchases (or has previously purchased) outside the Plan and holds in his or her own name. A Participant may not specify the number of shares to be purchased or the price at which shares are to be purchased, or otherwise seek to restrict or control purchases made pursuant to the Plan.

#### 13. What will be the price of shares of Common Stock purchased under the Plan?

The purchase price per share of Common Stock which the Plan Agent, at our direction, purchases in the open market or in privately negotiated transactions will be the weighted average price of such Common Stock purchased by the Plan Agent for the Plan with respect to the relevant Investment Date (as defined under Question 6). No discounts will be applied to share purchases made by the Agent in the open market or in privately negotiated transactions.

The purchase price per share of any newly-issued shares of Common Stock purchased directly from the Company through the Plan on any Investment Date (whether funded by reinvested dividends, optional cash payments or initial cash payments) will be 100% of the fair market value of the shares as of the Investment Date, which for this purpose will be the average closing price of the Company's Common Stock on the Nasdaq Global Select Market on the last five (5) trading days ending with, and including, the Investment Date.

Subject to certain limitations, the Company may, from time to time, offer shares to Plan participants at a discount (ranging from 0.00% up to 5.00%) from the purchase prices described above, unless such shares are purchased in the open market or a privately negotiated transaction. Each quarter, not later than three (3) business days prior to the record date for dividends on our Common Stock, the Company will establish any discount applicable to reinvested dividends, optional cash purchases or initial investments no later than three (3) business days before each applicable Investment Date. While a discount from market prices of up to 5.00% may be established from time to time, the granting of a discount at one time or on one or more of our Plan's investment features will not insure the availability of a discount or the same discount at another time. At any time, we may, without prior notice to you, lower, increase or eliminate any discount.

The following conditions will apply if and when the Company offers shares at a discount: (i) the Company may limit the number of shares offered at the discounted price; (ii) the Company may limit the time period during which the discounted price is in effect (but in no event will the time period be less than ninety (90) days); (iii) if a Participant purchases shares at the discounted price and subsequently withdraw shares from his or her Plan account within six (6) months after the date of purchase, the Participant will be charged a withdrawal fee equal to the applicable per share reduction in purchase price on all shares withdrawn (up to a maximum of the number of shares purchased at the discounted price). The withdrawal fee will be charged against the Participant's Plan account at the time of withdrawal, and will also apply to any purchases of shares made at the discounted price through automatic dividend reinvestment and employee payroll deductions (if applicable) during the six (6) month period before the date of withdrawal.

In the event that both open market purchases and original issue purchases from the Company are made from dividends and/or optional cash payments, such combination of shares will be allocated to each individual Participant's account on a pro rata basis or otherwise at the discretion of the Company.

The Plan Agent will make every effort to invest funds in Common Stock as soon as practicable on or after each Investment Date. Shares acquired in the open market or from private sources will be purchased as soon as practicable by the Plan Agent beginning on the relevant Investment Date and in no event later than thirty (30) days after the relevant Investment Date, except where and to the extent necessary under any applicable federal securities laws or other government or stock exchange regulations, and except that the Plan Agent may institute purchase transactions for the investment of dividends prior to the actual payment of dividends in order to minimize, to the extent possible, the delay between the payment of dividends and the settlement of purchase transactions.

The Company reserves the right in its sole discretion to refuse to make any shares available for purchase under the Plan if such average market price is less than the Company's equity per Common Stock (book value) as determined by the Company from time to time. Shares acquired from the Company will be purchased for Participants' accounts as of the close of business on the relevant Investment Date. Dividend and voting rights will commence on settlement, which is normally three (3) business days after purchase, whether from the Company or any other source.

#### **Optional Cash Payments And Initial Investments**

#### 14. How do optional cash payments work?

On each Optional Cash Investment Date as defined in Question 7 (or as soon as practicable thereafter) the Plan Agent will apply all optional cash payments received at least five (5) business days prior to said Optional Cash Investment Date to the purchase of additional shares of Common Stock. All optional cash payments are considered final and will be invested as scheduled. Each optional cash payment must be at least \$50 and optional cash payments may not exceed \$17,500 in any calendar quarter. Provisions applicable to foreign Participants are set forth under Question 40. The Company reserves the right to limit the number of shares of Common Stock to be purchased through optional cash purchases and initial investments to 100,000 shares per year. All payments accompanying requests to purchase Common Stock received through the close of business on the date the 100,000 annual share limit is reached will be honored. All payments received after that time will be returned.

The Company reserves the right, in its sole discretion, to waive the annual share limit and/or to reduce or increase such annual share limit. There is no limit to the number of shares of Common Stock to be purchased with reinvested dividends, subject to the Company's dividend policies in effect from time to time.

The Plan Agent will also invest in additional shares of Common Stock, as of each dividend payment date, all cash dividends on shares credited to a Participant's account and all (or, if partial reinvestment is specified, a percentage equal to 50% or any higher even multiple of 10%) of the cash dividends on shares of Common Stock held by such Participant.

#### 15. How are optional cash payments and initial investments made?

More than one optional cash payment may be made in each month, but the aggregate of such payments may not be more than \$17,500 in any quarterly period. Once the limit has been reached, all subsequent optional cash payments will be returned to the participant. For purposes of this limitation, all Plan accounts under common control or management will be aggregated and deemed to be one account. The Plan Agent will purchase as many whole shares and fractional shares (computed to four decimal places) of Common Stock as can be purchased with the amount submitted.

An optional cash payment may be made by a Participant and an initial investment may be made by a Customer or Employee when enrolling by enclosing a check payable to Broadridge Corporate Issuer Solutions, Inc. with the Enrollment Form. Thereafter, check investments may be made only through the use of cash payment forms which are attached to those statements of account sent to Participants periodically by the Plan Agent. See Question 18 for alternative methods of making optional cash payments. The same amount of money need not be invested each time and there is no obligation to make any optional cash payments. However, each optional cash payment must be at least \$50.

#### 16. When will optional cash payments and initial investments received by the Plan Agent be invested?

(a) **Optional cash payments by participants will be invested as of the optional cash investment date which is normally the fifteenth (15<sup>th</sup>) day of the month**. If the 15<sup>th</sup> day of the month falls on a Saturday, Sunday, or other day on which Nasdaq Stock Market, LLC is closed, or on which trading is suspended, the Optional Cash Investment Date will normally be the next trading day. Optional cash payments will be invested as of the next Optional Cash Investment Date (or as soon as practicable thereafter) if the payment is received by **the Plan Agent at least five (5) business days prior to said Optional Cash Investment Date**. Optional cash payments received after that date will be held by the Plan Agent until the next Optional Cash Investment Date. A Participant desiring to make optional cash purchases on an Optional Cash Investment Date may do so by automatic account withdrawal or by check made payable to the Plan Agent, for the amount he or she wishes to invest, in an amount not less than \$50 for any single investment or more than \$17,500 during any calendar quarter. **No interest will be credited or paid on payments received or held by the Plan Agent under the Plan**.

(b) Initial investments received from Customers or Employees prior to the record date for the next dividend will be invested on the next Optional Cash Investment Date. Initial Investments received after such record date will be held by the Plan Agent and not invested until the Optional Cash Investment Date following the next record date.

(c) Optional cash payments received prior to the record date for the next dividend payment date from holders of Common Stock who are not then Participants will be invested as of the Optional Cash Investment Date following the dividend payment date. Any said optional cash payments received after said record date will similarly be held by the Plan Agent and not invested until the Investment Date following the second dividend payment date.

# No interest will be paid by the Company or the Plan Agent on Optional Cash Payments or initial investments.

If a Participant, Customer, or Employee submits funds to purchase stock and then wishes to have it returned rather than invested, the Plan Agent will not be obligated to return such funds unless a written request that they be returned is received at least forty-eight (48) hours prior to the next applicable Investment Date.

# 17. Will shares acquired through optional cash payments and initial investments be subject to automatic dividend reinvestment?

Yes. All dividends paid on shares acquired through optional cash payments and initial investments, so long as the shares are held in the Participant's Plan account, will be automatically reinvested in shares of Common Stock. If certificates (or electronic book entries) for shares acquired through optional cash payments or initial investment by Customers, Employees or Other Persons are issued to the Participant, the dividends paid on such shares will continue to be reinvested unless the Participant elects to have them paid in cash by submitting a new Enrollment Form to the Plan Agent.

#### 18. How can optional cash payments be made?

(a) <u>Check</u>. Optional cash payments and initial investments may be made by personal check in U.S. dollars to the Plan Agent. Checks must be drawn against U.S. banks. Optional cash payments must be mailed to the Plan Agent at the address set forth in Question 3 together with the cash payment form attached to a Participant's statement of account. Cash payments forwarded to any other address do not constitute valid delivery. Additional cash payment forms are available upon request from the Plan Agent.

In the event that any check is returned unpaid for any reason, the Plan Agent will (i) charge the Participant an administrative fee of \$25.00 for each check that is returned unpaid and (ii) consider the request for investment

of such funds void and without effect and will immediately remove from the Participant's account any shares purchased upon the prior credit of such funds. The Plan Agent may then sell such shares to satisfy any uncollected amounts. If the net proceeds of the sale of such shares are insufficient to satisfy the balance of the uncollected amounts, the Plan Agent will be entitled to sell additional shares from the Participant's account to satisfy the uncollected balance.

(b) <u>Automatic Deductions from a Bank Account</u>. Optional monthly cash purchases of a specified amount (not less than \$50 or more than \$17,500 per calendar quarter) can be made automatically by electric funds transfer from a predesignated U.S. bank account. The predesignated bank must be a member of the Automated Clearing House (ACH) system in order to participate.

To initiate automatic monthly deductions, a Participant must complete and sign an Automatic Deduction Form and return it to the Plan Agent with the requested information. Forms will be processed and will become effective as promptly as practicable. To be effective with respect to a particular Optional Cash Investment Date, completed forms must be received by the Plan Agent at least twenty-five (25) days prior to that Optional Cash Investment Date. The Plan Agent will make the necessary arrangements with the Participant's bank to deduct the authorized amount on or about the 1st business day of the month.

(c) Optional cash payments can also be made via bank draft or scheduled for automatic monthly deductions online via the Plan Agent's website at http://shareholder.broadridge.com/ctwater. Follow the on screen instructions in order to gain access to your account.

Once automatic monthly deductions commence, funds in the amount elected by the Participant will be drawn from the Participant's designated bank account on or about the 1st business day preceding the Optional Cash Investment Date and will be invested in Common Stock beginning on that Optional Cash Investment Date. A Participant will not be required to write any additional checks or mail any additional forms.

Participants may change automatic monthly deductions by completing and submitting to the Plan Agent a new Automatic Deduction Form. Automatic monthly deductions may be terminated at any time by written notice to the Plan Agent. To be effective with respect to a particular Optional Cash Investment Date, the Automatic Deduction Form or termination notice must be received by the Plan Agent no later than ten (10) days prior to said Optional Cash Investment Date.

Participants may contact the Company to obtain an Automatic Deduction Form.

#### 19. Are there any expenses to Participants in connection with purchases under the Plan?

There are no brokerage fees when shares are purchased under the Plan. Additionally, all general costs of administration of the Plan are to be paid by the Company. However, if a Participant requests that the Plan Agent sell any of the shares credited to such Participant's account under the Plan, the Participant will pay a flat fee of \$15.00 per sale See Questions 28 and 29 regarding fees assessed for sales of Common Stock; Question 29 regarding charges for withdrawal from the Plan; and Question 25 regarding fees for maintaining an IRA account under the Plan.

Any brokerage commission and services charges paid by the Company on a Participant's behalf will constitute dividend income. The Plan Agent will include such amounts, if any, on any annual information return filed with the Internal Revenue Service, a copy of which will be mailed to the Participant.

#### Safekeeping

#### 20. How can Participants deposit stock certificates with the Plan Agent for safekeeping?

Participants who wish to avail themselves of the safekeeping feature of the Plan should mail their certificates to the Plan Agent at the address shown in Question 6 above. Certificates should be sent by registered

or certified mail, return receipt requested, accompanied by a completed Enrollment Form specifying that (i) the shares are furnished for safekeeping, and (ii) dividends on all or a portion of such shares are to be either reinvested pursuant to the Plan or paid in cash. The Plan Agent will confirm the receipt of any certificates which are delivered for safekeeping. Shares deposited for safekeeping must remain in a Participant's account for sixty (60) days before they can be sold.

### **Reports to Participants**

#### 21. What kind of reports will be sent to Participants in the Plan?

Each Participant will be sent a quarterly statement (monthly if any optional cash payments were invested in such month) of his or her account showing dollars invested, shares purchased, the purchase price, the number of shares purchased, deposited for safekeeping, sold, transferred, withdrawn and total shares held for him or her in the Plan. All year-to-date transactions in the account will be included. These statements are a Participant's continuing record of the cost of his or her purchases and should be retained permanently for Federal income tax purposes. The Plan Agent will also send each Participant a confirmation promptly after enrollment and the purchase of shares with an accompanying initial investment or optional cash purchase. In addition, each Participant will receive the most recent prospectus or supplement relating to the Plan and copies of the same communications sent to every other holder of the Company's Common Stock, including the Company's interim reports, annual report, notice of annual meeting and proxy statement, and Federal income tax information for reporting dividends paid and dividends reinvested.

### Dividends

#### 22. When will Dividends be paid and/or invested?

Dividends are normally paid and/or invested on the 15th day of March, June, September and December. If the 15th falls on a Saturday, Sunday or other day on which the Nasdaq Stock Market, LLC is closed, or on which trading is suspended, the dividend payment date will normally be the next trading day.

#### 23. Will Participants earn dividends on fractional shares?

Yes. Dividends will be earned on full shares and any fraction of a share credited to a Participant's account.

#### 24. Will dividends be paid on Common Stock if the Investment Date is subsequent to the record date?

No. Normal dividend payment dates are the 15th day of March, June, September and December. To receive the dividend, a person must be a holder of record for those shares of Common Stock on the record date for which a dividend is set by the Board of Directors (normally the record date is on or around the 1st day of March, June, September and December) so as to allow a sufficient time for the Company to process dividend payments. Optional Cash Investment Dates are normally the fifteenth (15<sup>th</sup>) date of each month. Thus, shares of Common Stock purchased with optional cash payments in any month in which dividends are paid will not be entitled to such dividend payment. Further, although the Investment Date with respect to reinvestment of dividends will normally be on or around the dividend payment date, if said Investment Date and dividend payment date were the same, the Participant would not be entitled to any dividend payment with respect to the Common Stock purchased on said Investment Date.

#### **IRA Accounts**

#### 25. Is a Participant permitted to establish an IRA?

The Plan allows individual Participants to establish an IRA and to make Plan purchases through the IRA. Participants must make their own arrangements to establish an IRA.

All IRA Participants will operate through an IRA trustee or custodian rather than the Plan Agent with respect to their IRA accounts. Thus, for purposes of an IRA account, references in this Prospectus to the Participant mean the IRA trustee or custodian. All payments and instructions and requests relating to Plan transactions for the IRA must be forwarded to the IRA trustee or custodian and not to the Plan Agent. The IRA trustee or custodian will work directly with the Plan Agent in establishing, giving instructions, making payments, and otherwise effecting Plan transactions with respect to each IRA account.

An initial set up fee, an annual administrative fee, and other fees may be charged by a trustee or custodian for maintaining the IRA.

#### **Certificates for Shares**

#### 26. Will certificates be issued for shares of Common Stock purchased?

Normally, certificates for shares of Common Stock purchased under the Plan will not be issued to Participants. The number of shares credited to an account under the Plan and the number of shares deposited by a Participant with the Plan Agent for safekeeping will be shown on the Participant's statement of account. This service protects against loss, theft, or destruction of share certificates.

Upon written request of a Participant to the Plan Agent, certificates representing any number of whole shares credited to his or her account under the Plan will be issued to him or her, even though such Participant wishes to remain in the Plan, upon payment of a \$10.00 administration fee. Withdrawal of shares in certificate form in no way affects dividend investment. A new certificate will be mailed to a Participant promptly after receipt of the request by the Plan Agent. In such event, any remaining full shares for which certificates are not requested and any fractional shares will continue to be credited to the Participant's account under the Plan.

If a Participant's request is received less than five (5) business days prior to a cash dividend record date, that cash dividend will be reinvested for the Participant's account and the certificate withdrawal will be processed thereafter. Certificates for fractional shares will not be issued under any circumstances.

#### 27. In whose name will certificates be registered when issued?

Accounts under the Plan are maintained in the names in which certificates for shares of Common Stock of Participants were registered at the time they entered the Plan. Consequently, certificates (or electronic book entries) for whole shares will be similarly registered when issued.

#### 28. May a Participant sell shares in his or her Plan account?

Participants may request the Plan Agent to sell any number of whole shares held in their Plan accounts by giving written instructions to the Plan Agent. Such instructions may be delivered via handwritten request to be faxed to the Plan Agent's attention at facsimile no. (215) 553-5402, or a request submitted through the Plan Agent's website at http://shareholder.broadridge.com/ctwater/. The Plan Agent will make the sale as promptly as practicable, and in no event later than ten (10) business days following receipt of the request. The Participant will receive the proceeds, less an administrative fee of \$15.00 per transaction payable to the Plan Agent when selling shares. Net proceeds of shares sold through the Plan will be paid to the Participant by check or ACH. No check will be mailed prior to settlement, which typically occurs three (3) business days after the sale of shares.

No Participant shall have the authority or power to direct the date or price at which Common Stock may be sold. Requests must indicate the number of shares to be sold and not the dollar amount to be attained. Any request that does not clearly indicate the number of shares to be sold will be returned to the Participant with no action taken. A request to sell all shares held in a Participant's account will be treated as a withdrawal from the Plan. See "Withdrawal and Transfer" below.

#### Withdrawal and Transfer

#### 29. How does a Participant withdraw from the Plan?

In order to withdraw from the Plan, a Participant must notify the Plan Agent in writing that he or she wishes to withdraw. Participants' requests to withdraw from the Plan will not be processed between a dividend record date and a dividend payable date. **Participants will be charged an administrative fee of \$35.00 per transaction when withdrawing shares from the Plan.** If the fee is not paid by the Participant concurrently with the request for withdrawal, the Plan Agent may sell shares to satisfy such charges. When a Participant withdraws from the Plan or upon termination of the Plan by the Company, certificates (or electronic book entries) for whole shares credited to the Participant's account under the Plan will be issued and cash will be remitted for any fractional share. If, upon withdrawal from the Plan, the Participant desires to sell all shares credited to his or her account under the Plan, such desire must be specified in his or her request to the Plan Agent for withdrawal. If the Participant requests such sale or a sale is necessary to pay the withdrawal charge, the sale will be made by the Plan Agent at the market price at the time of sale, within ten (10) trading days after receipt of the request. The Participant will receive the proceeds of the sale less the \$15.00 administrative fee. (See Question 28.)

#### 30. When may a Participant withdraw from the Plan?

A Participant may cancel and will be deemed to have canceled his or her reinvestment of dividends as of an Investment Date if written notice of withdrawal from the Plan is received by the Plan Agent at least five (5) days prior to the record date of the dividend (see Question 6). All subsequent dividends will be paid in cash to the shareholder unless he or she re-enrolls in the Plan pursuant to the procedures outlined in Questions 5 and 6. If notice of said withdrawal is received by the Plan Agent less than five (5) days prior to record date with respect to reinvestment of dividends, any dividends paid on said payment date will be invested for the Participant's account. A Participant who withdraws from the Plan may not join again for 12 months unless the Company consents.

If notice of said withdrawal is received by the Plan Agent prior to an Optional Cash Investment Date any optional cash payments received will be invested for the Participant's account on said Optional Cash Investment Date. The next dividend and all subsequent dividends will be paid to such shareholder in cash unless he or she reenrolls in the Plan pursuant to the procedures outlined in Questions 5 and 6.

#### 31. What are the fees associated with participation in the Plan?

Participation in the Plan is subject to the payment by Participants of certain fees as outlined below:

Sales Fee	\$15.00
Plan Termination Fee	\$35.00
Fee for Insufficient Funds or Rejected Automatic Deductions	\$25.00
Certificate Issuance Fee	\$10.00

# 32. May a Participant discontinue dividend reinvestment on shares held outside the Plan account without withdrawing from the Plan?

Yes, a Participant who wishes to discontinue the automatic reinvestment of the dividends on the shares held outside the Plan account may do so, without withdrawing from the Plan, by filing a new Enrollment Form to change his or her method of participation. (See Question 9.) However, the dividends on the shares held in the Plan account will continue to be reinvested.

#### 33. May the Company terminate participation by a Plan Participant?

If a Participant does not own at least one whole share registered in the Participant's name or held through the Plan, the Participant's participation in the Plan may be terminated. The Company may also terminate any Participant's participation in the Plan after written notice in advance mailed to such Participant at the address appearing on the Plan Agent's records. Participants whose participation in the Plan has been terminated will receive certificates (or electronic book entries) for whole shares held in their accounts and a check for the cash value of any fractional shares held in their Plan accounts. The value of fractional shares will be based upon the market price of the Common Stock at the time payment is made.

# 34. What happens when a Participant sells or transfers some or all of the shares registered in his or her name?

If a Participant disposes of some or all shares of the Company's Common Stock registered in his or her name, that transfer will not affect participation in the Plan. The Plan Agent will continue to reinvest the dividends on the shares credited to the Participant's account under the Plan until notified by such Participant that he or she wishes to withdraw from the Plan. However, if less than one whole share is held in the Plan account, the Participant will receive a cash payment for the fractional share, and the Plan account will be closed.

#### 35. May a Participant transfer ownership of all or some of his or her Plan shares?

Subject to compliance with all applicable laws, a Participant may transfer ownership of some or all of his or her Plan shares by sending the Plan Agent written, signed transfer instructions. The Participant will be responsible for any applicable taxes in connection with the transfer. Signatures of all registered holders of our Common Stock must be "Medallion Guaranteed" by a financial institution participating in the Medallion Guarantee program. The Medallion Guarantee program ensures that the individual signing is in fact the owner as indicated on the participant's account.

Participants may transfer shares to new or existing shareholders. If a Participant intends to open a new Plan account for the transferee, the Participant must include a completed Enrollment Form with the gift/transfer instructions; however, a new Plan account will not be opened as a result of a transfer of less than one (1) whole share, unless the Participant (i) authorize the reinvestment of dividends on the shares to be transferred and (ii) include an optional cash payment with the Participant's transfer instructions sufficient to purchase the initial share required to enroll.

#### **Other Information**

### 36. If the Company undertakes a rights offering, how will a Participant's entitlement be computed?

A Participant's entitlement in a rights offering will be based upon his or her total holdings—just as his or her dividend is computed each quarter. Rights on shares of stock registered in the name of a Participant, as well as on whole shares credited to the Participant's account under the Plan, will be mailed directly to the Participant in the same manner as to holders of stock not participating in the Plan. Any rights based on a fraction of a share held in a Participant's account will be sold by the Plan Agent, if transferable, and the net proceeds will be invested in the same manner as an optional cash payment as of the next Optional Cash Investment Date.

#### 37. What happens if the Company issues a stock dividend or declares a stock split?

Any stock dividends or split shares distributed by the Company on shares credited to the account of a Participant under the Plan will be added to the Participant's account. Stock dividends or split shares distributed on shares held in the Plan but registered in the name of the Participant will also be added to the Participant's account; separate certificates for such shares will not be mailed directly to the Participant.

#### 38. How will a Participant's shares be voted in meetings of shareholders?

Proxy materials will be sent to Participants in connection with any annual or special meeting of shareholders. Any shares held in a Participant's account will be voted by the Plan Agent in accordance with the

Participant's direction. In the event that the Participant does not direct the Plan Agent, the Plan Agent will vote or not vote shares held in a Participant's account as it deems proper. The total number of shares held in a Participant's account may also be voted in person at the meeting.

#### 39. What are the federal income tax consequences of participation in the Plan?

Reinvestment of dividends does not relieve a Participant of the liability for any federal income tax which may be payable on such dividends. A Participant reinvesting dividends will be treated for federal income tax purposes as having received, on the Investment Date with respect to reinvestment of dividends, a dividend equal to the then full fair market value of the shares purchased with such reinvested dividends plus any tax withheld prior to investment, even though such amount is not actually received in cash. The fair market value will be the average of the high and low prices of such Common Stock on said Investment Date as reported by Nasdaq Global Select Market and not the five-day average used to calculate the purchase price under the Plan. With respect to reinvested cash dividends and optional cash payments used to purchase Common Stock in the open market, the Participant's pro rata share of brokerage commissions paid by the Company for such purchases will also be treated as dividend income for federal income tax purposes.

The cost basis for federal income tax purposes of any shares acquired with reinvested dividends will be equal to the fair market value of such shares as of the applicable Investment Date, and the basis of shares which are purchased with an initial investment or optional cash payments will be equal to the purchase price of such shares, plus, in each case, in the case of shares acquired in the open market, the pro rata share of brokerage commissions that are treated as dividends as described above.

A Participant will not realize any taxable income when he or she receives certificates (or electronic book entries) for whole shares credited to his or her account under the Plan. However, a Participant who, upon withdrawal, receives the proceeds from the sale of a fractional share credited to his or her account may realize a gain or loss with respect to such fraction. Gain or loss may also be realized by the Participant when whole shares are sold, either pursuant to the Participant's request (see Question 28.) or upon withdrawal from the Plan (see Question 29) and the subsequent sale of the shares withdrawn. The amount of such gain or loss will be the difference between the amount realized by the Participant and such Participant's tax basis for the shares sold. The amount realized by a Participant will be the gross proceeds less brokerage fees and commissions and any transfer taxes paid by the Participant. Subject to limitations contained in the Internal Revenue Code, the administrative fees and charges incurred by Participants upon the sale of shares may be deductible by Participants who itemize deductions.

If such a sale is made within one year of acquisition, any gain (or loss) may be taxed as short-term capital gain (or loss). If the sale is made after one year, the gain (or loss) may be taxed as a long-term capital gain (or loss). The holding period for shares acquired pursuant to the Plan will begin on the day following the purchase of such shares.

Federal law requires the Company to notify the Internal Revenue Service of all sales of stock made under the Plan during the year. If a Participant sells any shares purchased under the Plan, he or she will be sent a Form 1099-B for each sale pursuant to federal income tax regulations. In the case of Participants (including foreign shareholders) who elect to have their dividends reinvested and whose dividends are subject to United States income tax or backup withholding, the amount required to be withheld will be deducted from the dividends payable to such Participants, and the remaining amount will be applied to the purchase of shares of Common Stock under the Plan. The filing of any documentation required to obtain an exemption from, or a reduction in, United States withholding tax is the responsibility of the Participant.

The Company believes the foregoing is an accurate summary of the federal tax consequences of participation in the Plan as of the date of this Prospectus. This summary may not reflect every possible situation that could result from participation in the Plan. **THEREFORE, EACH PARTICIPANT IS URGED TO** 

CONSULT HIS OR HER OWN TAX ADVISOR TO DETERMINE THE PARTICULAR FEDERAL, STATE AND LOCAL TAX CONSEQUENCES RESULTING FROM PARTICIPATION IN THE PLAN AND THE SUBSEQUENT DISPOSAL OF SHARES PURCHASED PURSUANT TO THE PLAN. If you do not reside in the United States, your income tax consequences will vary from jurisdiction to jurisdiction. In addition, the foregoing rules may not be applicable to certain Participants in the Plan, such as tax-exempt entities (e.g., pension funds and IRAs).

# 40. What provision is made for foreign shareholders whose dividends are subject to income tax withholding?

In the case of those foreign holders of shares of the Company's Common Stock whose dividends are subject to United States income tax withholding, the Plan Agent will invest in such Common Stock an amount equal to the dividends to be reinvested less the amount of tax required to be withheld. The statements confirming purchases made for such foreign Participants will indicate the gross amount of dividends received and the net amount invested.

Optional cash payments received from foreign Participants must be made in U.S. dollars and will be invested in the same manner as payments from the other Participants. Participants requesting payments in other currencies will be responsible for foreign exchange fees charged by the Transfer Agent.

#### 41. What is the responsibility of the Company and the Plan Agent under the Plan?

The Company and the Plan Agent in administering the Plan will not be liable for any act done in good faith or for any good faith omission to act including, without limitation, any claim or liability arising out of failure to terminate a Participant's account upon such Participant's death, or with respect to the prices at which shares are purchased or sold for the Participant's account and/or the times when such purchases or sales are made, or with respect to any fluctuation in the market value before or after purchase or sale of shares, or with respect to the tax treatment of dividends reinvested under the Plan. The Plan's limitations on liability would not preclude a Participant, acting as a shareholder of the Company rather than as a Participant, from taking appropriate action based upon alleged violations of federal securities laws. The Plan Agent reserves the right to resign at any time upon sixty (60) days' notice to the Company in writing.

### The Participant should recognize that the Company cannot assure him or her of a profit or protect him or her against a loss on the shares purchased or sold under the Plan.

#### 42. May the Plan be changed or discontinued?

Notwithstanding any other provision of the Plan, the Board of Directors of the Company may modify, amend, supersede, suspend, or terminate the Plan (and the Company may modify, suspend or eliminate any purchase price discount) at any time, including the period between a dividend record date and a dividend payment date or the period within fifteen (15) days of an Investment Date. The Company or the Plan Agent may also, from time to time, increase or modify the fees set forth in this Plan. The Board of Directors may increase the number of shares which may be issued by the Company under the Plan, but may not increase the number of authorized shares of the Common Stock without shareholder approval. Notice of any material amendment or modification, or any superseding, suspension or termination of the Plan, will be mailed to all Participants. No such event will affect any shares then credited to a Participant's account. Upon any whole or partial termination of the Plan, certificates (or electronic book entries) for whole shares credited to a Participant's account under the Plan will be issued to the Participant and a cash payment will be made for any fraction of a share.

#### 43. Who interprets and regulates the Plan?

The Company reserves the sole right, in its sole discretion, to interpret and regulate the Plan. If it appears to the Company that any Participant is using or contemplating the use of the Plan in a manner or with an effect that,

in the sole judgment and discretion of the Company, is not in the best interests of the Company or its other shareholders, then the Company may decline to issue all or any portion of the shares of Common Stock for which any payment by or on behalf of such Participant is tendered. Such payment (or the portion thereof not to be invested in shares of Common Stock) will be returned by the Company as promptly as practicable, without interest. Under such circumstances the Company may also act to terminate participation by such Plan Participant.

#### 44. May shares held in a Participant's Plan account be pledged or assigned?

Shares credited to a Participant's Plan account may not be pledged or assigned, and any such purported pledge or assignment will be void. If a Participant wishes to pledge or assign such shares, a certificate for such shares must first be issued in his or her name.

# 45. How may shareholders, Customers, and Employees obtain answers to other questions regarding the plan?

Any additional questions should be addressed to:

Broadridge Corporate Issuer Solutions, Inc. P.O. Box 1342 Brentwood, NY 11717 Telephone: (888) 205-0681 or (720 358-3608 (international) Email: shareholder@broadridge.com Internet: shareholder.broadridge.com/ctwater Kristen A. Johnson, Vice President, Human
Resources and Corporate Secretary
Connecticut Water Service, Inc.
93 West Main Street
Clinton, Connecticut 06413
Telephone: 1-800-428-3985 (ext. 3016)

### **USE OF PROCEEDS**

The Company does not know either the number of shares that will ultimately be purchased under the Plan or the prices at which shares will be sold. The proceeds from the sale, if any, of newly-issued shares of Common Stock directly from the Company will be added to the general funds of the Company and will be used for the construction programs of the Water Companies and for general corporate purposes.

#### PLAN OF DISTRIBUTION

Except to the extent the Plan's Agent purchases common stock in open market transactions, the Common Stock acquired under the Plan will be sold directly by us through the Plan. We may sell Common Stock to owners of shares (including brokers or dealers) who, in connection with any resales of such shares, may be deemed to be underwriters. Such shares may be resold in market transactions (including coverage of short positions) on any national securities exchange on which shares of Common Stock trade or in privately negotiated transactions. Our common stock is currently listed on the Nasdaq Global Select Market under the ticker symbol "CTWS".

We will pay any and all brokerage commissions and related expenses incurred in connection with purchases of Common Stock under the Plan. Upon withdrawal by a Participant from the Plan by the sale of Common Stock held under the Plan, the Participant will receive the proceeds of such sale less a nominal fee per transaction paid to the Plan's Agent (if such resale is made by the Plan's Agent at the request of a Participant), any related brokerage commissions and any applicable transfer taxes. For a full description of fees, please see Questions 19, 25, 28, 29 and 31 above.

Common Stock may not be available under the Plan in all jurisdictions. This prospectus does not constitute an offer to sell, or a solicitation of an offer to buy, any common stock or other securities in any jurisdiction to any person to whom it is unlawful to make such offer in such jurisdiction.

#### LIMITATION OF LIABILITY

### IF YOU CHOOSE TO PARTICIPATE IN THE PLAN, YOU SHOULD RECOGNIZE THAT NEITHER THE COMPANY NOR THE PLAN AGENT CAN ASSURE YOU OF A PROFIT OR PROTECT YOU AGAINST A LOSS ON THE SHARES THAT YOU PURCHASE UNDER THE PLAN.

Neither the Company nor the Plan Agent, in administering the Plan, will be liable for any act done in good faith or for any good faith omission to act, including without limitation any claim of liability arising out of failure to terminate a participant's account upon such participant's death or incompetence, the price at which shares are purchased or sold for the participant's account, the times when purchases or sales are made, or fluctuations in the market value of Company Common Stock. This limitation of liability will not constitute a waiver by any participant of his or her rights under the federal securities laws.

Although the Plan provides for the reinvestment of dividends, the declaration and payment of dividends will continue to be determined by the Board of Directors of the Company in its discretion, depending upon future earnings, the financial condition of the Company and other factors. The amount and timing of dividends may be changed, or the payment of dividends terminated, at any time without notice.

#### LEGAL MATTERS

The legality of issuance of the Common Stock offered under the Plan hereby was passed upon for the Company by Murtha Cullina LLP, Hartford, CT.

#### EXPERTS

The consolidated financial statements, and the related financial statement schedule, incorporated in this prospectus by reference from the Company's Annual Report on Form 10-K for the year ended December 31, 2016 and the effectiveness of the Company's internal control over financial reporting have been audited by Baker Tilly Virchow Krause, LLP, an independent registered public accounting firm, as stated in their report which is incorporated herein by reference. Such consolidated financial statements and financial statement schedule have been so incorporated in reliance upon the reports of such firm given upon their authority as experts in accounting and auditing.

Prospective investors may rely only on the information contained in this prospectus. Connecticut Water Service, Inc. has not authorized anyone to provide any other information. This prospectus is not an offer to sell to – nor is it seeking an offer to buy these securities from – any person in any jurisdiction where the offer and sale is not permitted. The information here is accurate only as of the date of this prospectus, regardless of the time of the delivery of this prospectus or any sale of these securities.

**Connecticut Water Service, Inc.** 



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## THIRD AMENDED AND RESTATED DIVIDEND REINVESTMENT AND COMMON STOCK PURCHASE PLAN

# COMMON STOCK (NO PAR VALUE)

**PROSPECTUS** 

December 13, 2017